



PRATHAMESH SALIAN

Contact

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Summary

Detailed Manager effective at creating positive environments where employees can thrive and succeed. Reliable and aware of direct competitors and strategies. Looking for new management role where hard work and dedication will be highly valued.

Skills

- Contract development and management
- Team leadership
- Business strategy
- Project management
- Team coaching
- Team motivation
- Financial reporting
- Staff recruitment
- Target implementation
- Customer-facing leadership
- Issue resolution
- Customer assistance
- Confidentiality and discretion
- Highly responsible and reliable
- Problem-solving
- Google Workspace
- Microsoft Excel

Education

M.S.R.S College Shirva, Udupi

India Karnataka

Bachelor of Business
Management

2016 – Degree Graduate

Experience

Assistant Manager

Amma Restaurant | Jan 2023 – Current

- Coordinated smooth onboarding for new staff with related training and documentation.
- Managed calendar to schedule employee shifts, maintaining organized operations and complete staff.
- Evaluated employee skills and optimized assignments to best use individual talents and knowledge.
- Employed outstanding communication and relationship-building abilities to lead by example in providing first-class customer care.
- Led recruitment, hiring and onboarding activities, training new joiners in operational processes and conducting probationary performance reviews.
- Taught employees how to best serve customers and enforced standards to build brand loyalty.
- Predict cash requirements and cash position through analysis of budgetary needs and financial reports.
- Reconciled cash drawers on a daily basis and monitored all cash transactions
- Developed successful strategies and policies, meeting organizational needs and implementing improvements.
- Kept organization in compliance with regulations and internal requirements.
- Controlled expenses and allocated financial resources to reach budget goals.

Languages

- English
- Kannada
- Hindi
- Tulu
- Arabic

Computer Skills

- MS Office
- POS System

Personal Details

D.O.B - 21-Aug-1994

Marital – Unmarried

Nationality – India

Certificates

Dubai PIC Certificate

Assistant Manager

Al Eumda Pastry | Jun 2020 – Jan 2023

- Managed team by offering support and constructive feedback to improve skills and maximize potential.
- Supervised and delegated tasks to employees to meet key productivity targets.
- Monitored staff performance, continually seeking ways to improve team delivery for optimized financial success.
- Maintained positive, professional working environment to optimize staff and customer satisfaction.
- Used excellent problem-solving and issue-resolution strategies to rectify difficulties quickly and effectively.
- Coached and mentored junior team members, regularly assessing knowledge and skills gaps and implementing corrective action.

Supervisor

Golden Chariot Confectionery LLC | Sep 2017 – Jun 2020

- Manage transactions with customers using cash registers.
- Managed Inventory and directed support staff to assist
- Worked closely with front-of-house staff to facilitate positive customer experiences.
- Maintained high productivity by efficiently processing cash, credit and debit payments.
- Increased sales and add-on purchases through strategic upselling and cross-selling.
- Addressed and resolved complaints regarding transactions and ticket issuing.
- Increased loyalty scheme sign-ups by proactively discussing programmes during transactions.

Warehouse Supervisor

Asain Paints Warehouse Peenya Bangaluru | 2016 – 2017

- Achieving high levels of customer satisfaction through excellence in receiving, identifying, dispatching and assuring quantity of goods.
- Measuring and reporting the effectiveness of warehousing activities and employee's performance.
- Ensure shipments and inventory transactions accuracy.
- Determine staffing levels and assign workload.
- Maintained items record, document necessary information and utilize reports to project warehouse status.
- Identify areas of improvement and establish innovative or adjust existing work procedures and practices.
- Confer and coordinate activities with their departments.
- Developing plans to monitor storage utilization levels, managing warehouse facilities reviewing operational quality and efficiency of warehouse storage and layout plans.
- Restocking shelves accepting incoming orders, processing and packing orders, counting inventory and ensuring orders are shipped in timely manner.

Declaration

The information presented in this resume accurately reflects my qualifications and experience.

Prathamesh Salian