



HAIDER ALI

Sales Manager

CONTACT ME

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EDUCATION

Education

- Metric Karachi board.
- Jail road government school
 - Intimidated HSC
 - National collage

SKILLS

- Results-oriented
- Revenue generation
- Business development
 - Effective marketing
- Organizational capacity
- Operability and commitment
- Ability to motivate staff and maintain good relations
 - Resistance to stress
 - Good manners

WORK EXPERIENCE

Store Manager

2019 - 20223

SHAHZEEB SAEED

Store Manager equipped with extensive experience in fashion sales management. Employs excellent leadership skills and multi-tasking strengths. Demonstrated ability to improve store operations, increase top line sales, and reduce costs.

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- Management team
- Management cash and finance
- Feedback forward to head office regarding customer demand
- Co-ordination with head office regarding outlets matter
- Team training & motivation for sales growth
- Shop visual merchandising
- Manager 6 core basic jades
- Staff KPIS working
- Fulfilled all retail clerk duties in a high-end sales outlet. Handled customer-service including POS, sales, and inventory management.
- Maintained high-level product knowledge. Received 95% positive marks for conveying product features and benefits, as reported in customer surveys.
- Built customer loyalty through fostering stronger relationships. Retained average repeat-customer scores 21% higher than other associates.
- Used expert level communications skills to zero in on true customer needs. Overall 93% positive ratings from customers in post-sales surveys.

Store Manager

2016 - 2019

DINNERS

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SALES ADVISOR

OUTFITTER

- SALES TARGET ACHIVER
- SHOP DISPLAY
- SHOP PUNHULITY
- STAFF BEHAVIOUR
- FOCUS ON SALES AND TARGET

REFERENCES