

NOMAN AMIR

Sales Representative

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Profile

Sales representative with 5+ years of experience of different Super Markets. Proven track record of success in generating and closing leads, and building relationships with customers and exceeding sales goals. Expertise in customer relationship management (CRM) software and sales prospecting tools.

Experience

Sales Representative 2021– 2022

Super Market Lahore Pakistan

I provided excellent customer services. I was helpful and have knowledge of the products. I answered the questions of the customer politely and respectfully. My job has to build relationships with supermarket managers and buyers, and to help them understand how our products can benefit their customers.

Sales Representative 2019– 2021

Super Market Gulshan - e - Ravi

My job is to build relationships with supermarket managers and buyers, and to help them understand how our products can benefit their customers. I also work with them to develop sales and marketing strategies, and to ensure that our products are properly displayed and promoted.

Sales Representative 2018 – 2019

Imtiaz Super Market

My remarkable qualities and skills make me an expert Sales Representative. My some qualities are writing below :

- Collect data on sales and customer trends
- Develop and implement sales programs
- Train and supervise sales staff
- Provide customer support
- Conduct market research

Sales Representative 2016– 2018

New Nesto Super Market

I worked with this Super Market for the first time and I learned many skills and where I polished my business qualities:

- Excellent customer service skills
- Effective communication skills
- Product knowledge
- Attentiveness
- Problem-solving skills

Achievements

- Surpassed sales goals by 15% or more for 6 consecutive quarters.
- Developed and implemented a new sales strategy that resulted in a 20% increase in customer loyalty.
- Built and maintained strong relationships with key decision-makers at major supermarket chains.

Education

- **Government Boys Higher Secondary School Lahore**

Matriculation in Arts

Completed in 2008

- **Government Boys Higher Secondary School Lahore**

Fine Arts

Completed in 2010

Skill

- Management Skills
- Digital Marketing
- Negotiation
- Critical Thinking
- Communication Skills

Languages

- English
- Urdu
- Hindi

Hobbies

- Decision Making
- Open Minded
- Friendly Behaviour
- Leadership Qualities
- Time Management
- Dedication
- Passionate
- Punctual