

AFSAL ABBAS

United Arab Emirates, Sharjah • +971505903778

• afsalabbas1616@gmail.com

SUMMARY

I AM A HARDWORKING AND MOTIVATED PERSON I HAVE CONTRIBUTED IMMENSELY TO IMPROVING THE BUSINESS BY SUCCESSFULLY MANAGING PROJECTS RESULTING IN INCREASED PERFORMANCE AND PRODUCTIVITY. I ASSURE YOU THAT I CAN BE A GOOD ACCOUNTANT WHO IS SINCERE AND DEDICATED. I HAVE THE ABILITY TO WORK WITH ENTHUSIASM AND DEDICATION. I HAVE RECEIVED A LOT OF PRAISE FROM THE PLACE WHERE I WORKED BEFORE. THE ABILITY TO SUPPORT SUPERIORS IN THEIR WORK. THE ABILITY TO COMPLETE PROJECTS ON TIME AND ENSURE THAT THEY ARE COMPLETED. SKILLED AT IDENTIFYING OR ANTICIPATING PROBLEMS AND PROVIDING SOLUTIONS, COMMITTED TO DELIVERING OUTSTANDING CUSTOMER SERVICE AND FOSTERING A PRODUCTIVE, POSITIVE WORK ENVIRONMENT. IF YOU ARE LOOKING FOR A SMART PERSON, YOU CAN DEFINITELY SELECT ME.

WORK EXPERIENCE

Assistant Sales Manager 2023 - 2025

- Addressing customer inquiries, resolving complaints, and ensuring customer satisfaction.
- Monitoring employee performance, providing feedback, and delegating tasks.
- Assisting the manager in overseeing daily tasks and ensuring smooth workflow.

Sales officer 2021-2023

- Contributing to the development and execution of effective sales strategies, setting goals, and analyzing sales data to identify areas for improvement.
- Consistently achieving or exceeding monthly, quarterly, and annual sales targets.
- Negotiating terms and prices, and successfully closing sales transactions.

Sales 2019-2021

- This includes tracking sales activities, customer interactions, and sales data.
 - Ensure shelves are fully stocked and products are neatly arranged.
 - Answer customer questions about products, including features, pricing, and availability.
-

EDUCATION

Bachelor Of Commerce (BCOM) 2015 - 2018

University of Calicut.

- an undergraduate program focused on business and finance, covering topics like accounting, taxation, and business law.

Diploma In Computer CSC Academy 2017 -2018

- Develop both technical and practical skills to design, develop, and implement software solutions, as well as manage IT projects.
-

ADDITIONAL INFORMATION

- **Skills:** Problem-solving, Teamworking, Strong communication, Organization
- **Languages:** English, Hindi , Tamil , Malayalam .
- **Certifications:** Operate The Computer And Internet .
- **Country :** India
- **Date Of Birth :** 30-05-1997