



Ragesh Ramakrishnan

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**Visa Status: Visit Visa, Date of Birth: 09/10/1982,
Nationality: Indian, Marital Status: Married,
Languages Known: English, Hindi & Malayalam**

To seek a suitable position in the sales, Branding and Merchandising department, where I can effectively utilize my skills, knowledge and 11years of UAE experience in its best ethics to the growth of the business organization and myself.

Working Experience:

Company	Position	From	To
Devon Foods LTD INDIA	Area Sales Executive	2019	2022
Sandisk Intl. DUBAI	Sales Coordinator	2018	2019
Redington Gulf DUBAI	Visual Merchandiser	2017	2018
ASBIS FZCO DUBAI	Visual Merchandiser	2014	2017
Alfuttaim DUBAI	Merchandiser	2011	2014
Apparel FZCO DUBAI	Sales Associate	2007	2010

- Managing all the sales related activity of the company
- Handling a high volume of customer enquiries whilst providing a high quality of service to each clients.
- Meeting Buyers. And discuss about the new products and listing the products. Follow up and generate PO
- Tracking sales orders to ensure that they are scheduled and sent out on time.
- Follow up Team members regarding products placing, Pricing, and Promotions to be do it on time without delay.
- Effectively communicating with Supervisors, Department Managers, and Buyers includes in a professional and friendly manner.
- Supporting the field sales team. And train them.
- Organizing all company sales promotional campaigns.

- Contacting potential customers to arrange appointments.
- Resolving any sales related issues with customers.
- Completing the administrative needs of the Sales Department.

Sandisk, Redington Gulf, ASBIS Middle East FZCO.

- Designed layouts to attract customers and increase store sales.
- Analyzed store traffic flow and display points
- Maintained store and dismantled displays during and after promotion periods.
- Managed teams to complete displays to tight deadlines
- Meet with sales managers and retail managers to discuss sales strategies
- Planned Visual concepts months in advance (including window and in store displays, signage and pricing concepts)
- Trained sales staff how product should be displayed and sell.
- Ensuring that staff uniforms and personal appearance are always clean and professional

AL FUTTAIM (TOSHIBA) Dubai , Abu Dhabi

- Manage in sales, after sales, merchandising, customer service, Inventory and promotion implementation at the store level
- To explain and convince about our products to the customers, and ensure higher sales.
- Resolving customer queries and complaints, regarding sales and Service.
- Prepare sales and stock reports to the sales team leader.
- To effectively merchandise the products to enhance brand image.
- **IT Proficiency**
- Administering and troubleshooting in windows 08and windows 10environments
- Well versed in Microsoft office suite applications
- **DECLARATION**
- I authorize the verification of the above information and any other necessary enquires that may be required to determine my stability for employment. I hereby declare that the information furnished above is true to the best of my knowledge.

- 07-July-2022 Dubai UAE
- Ragesh Ramakrishnan.