



RAHIL RAHAN

PROFESSIONAL SUMMARY

Proven record of Builds business by identifying and selling prospects; maintaining relationships with clients. Identifies business opportunities by identifying prospects and evaluating their position in the industry; researching and analyzing sales options. An approachable and confident Sales Associate with the ability to sales targets and make a real difference in the organisation's revenue generation.

DETAILS :-



+971 502190655



RESIDENTS VISA
VALID TILL 2026



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DUBAI - UAE

EDUCATION

**Bachelor of Science, Shreedevi
College -Mangalore.**

2014 - 2017

**Higher Secondary, Amrita
college-Kannur, Kerala.**

2011 - 2013

WORK EXPERIENCE

Manager In Charge

MAR 2023 - JUL 2024

**UNITED SHOE MATERIAL CO.
KOLKATA - INDIA**

- Assisting customers in selecting shoe materials and accessories.
- Handling cash transactions and operating the point of sale system.
- Stocking and organising inventory.
- Maintaining cleanliness and organisation of the store.

Sales Executive & Store Keeper.

DEC 2021 - JAN 2023

**ANTHROPOLOGIE - DUBAI MALL
AZADEA GROUP - UAE**

- Greeting and guiding the customer find their desired products.
- Ensuring the assigned individual target is achieved. Recording the inward stock of the Store.
- Segregating and arranging the stocks according to the size.
- Maintaining the Visual Merchandise of the store according the latest design and trends.
- Provided a complete shopping experience to all our customers.
- Established understanding of inventory and in-store placement.
- Styled mannequin designs and managed the storefront.
- Provided excellent customer service while on the selling floor, fitting room and front end.

SKILLS

- **INTERPERSONAL COMMUNICATION.**
- **EFFICIENTLY HANDLING OFFICE TRAFFIC.**
- **CUSTOMER SERVICE.**
- **EXCELLENT COMMUNICATION.**
- **ORGANIZATIONAL ACUMEN.**
- **TIME MANAGEMENT.**

LANGUAGE

- **ENGLISH**
- **HINDI**
- **MALAYALAM**

WORK EXPERIENCE

Patient Care & Front Desk Executive
LIFE LINE HOSPITAL VPS Healthcare I
SOHAR, OMAN

AUG 2019 - OCT 2021

- Directing the outpatients to the correct department.
- Coordinating the covid test and report generation.
- Preparation of travel certificate and Quarantine release.
- Preparation of daily reports & Updating reports in MOH.
- Booking online appointments and finalizing schedules.
- Coordinating corporate health check-ups.
- Managing visa medical paperwork.
- Outpatient registrations And Preparation of daily reports.

Ass. Store Manager

SEP 2017 - DEC 2018

MANYAVAR APPAREL, KERALA - INDIA

- Manage daily operations of the business and ensure sales goals are met.
- Marketing & Assigns duties to relevant employees.
- Conduct hiring and onboarding of new employees.
- Ensure adherence to health and safety regulations.
- Track and manage inventory at store.
- Direct employees in daily operations such as serving customers, inventory-taking, reconciling cash and managing in-store.

Sales & Marketing Executive

2011 - 2013

MENS' EMINEM Enterprises, Kerala, INDIA

- Generated leads through networking and advertising.
- Exceeded personal and corporate sales goals.
- Helped determine pricing schedules for quotes, promotions, and negotiations.
- Coordinated sales efforts with marketing programs.
- Understood and promoted company programs.
- Obtained deposits and balance of payment from clients.
- Prepared and submitted sales contracts for orders.
- Visited clients and potential clients to evaluate needs or promote products and services.
- Maintained client records.
- Answered client questions about credit terms, products, prices, and availability.