

RAHMAN WALI

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Objective:

Keen to achieve a position in an organization, whose foundation is integrity, strength is people, style is team work and goal is excellence, which provides opportunities of career development serving evidently with all the abilities and expertise that I acquired during my studies.

Sub: APPLICATION FOR REQUIRE POST

Personal Details:

Professional Experience:

- WORK AS A MARKETING MADICAL RAP 5 YEARS
- WORK AS A COMPUTER OPERATOR RONAQ AL AMDINA GENTS SALOON LLC 3 MONTSH TILL

- Name : RAHMAN WALI
- Father's Name : ZAHIR SHAH
- ID : 784-1991-6746042-9
- Date of birth : 04-03-1991
- Marital status : MARRIED
- Nationality : PAKISTANI
- Visa Status : COMPANY VISA
- Languages know : ENGLISH, URDU, ARABIC, PASHTO



Professionals Safety:

- ✓ Greeted and assisted customers in a friendly and professional manner.
- ✓ Demonstrated product knowledge to customers and answered their inquiries.
- ✓ Actively participated in upselling and cross-selling to maximize sales revenue.
- ✓ Efficiently operated the cash register, processed transactions, and handled cash.
- ✓ Maintained the cleanliness and organization of the sales floor.
- ✓ Collaborated with team members to achieve and exceed weekly sales targets.

Education & Certifications :

- ✓ Matriculation Certification
- ✓ BA (Socialolgy) also Master(Socialolgy)

Skills:

- Strong persuasive and negotiation abilities
- Proven ability to upsell and cross-sell products
- Knowledge of sales techniques and customer psychology
- Effective problem-solving skills
- Quick learner and adaptable to new environments
- Familiarity with point-of-sale systems
- Sales Strategy Development
- Lead Generation and Prospecting
- Client Relationship Management
- Team Leadership and Coaching
- Marketing Campaign Planning
- Market Research and Analysis
- Negotiation and Closing Skills
- Excellent Communication and
- POS System Operational
- Lead Generation and Prospecting
- Client Relationship Management
- Team Leadership and Coaching
- Marketing Campaign Planning
- Market Research and Analysis

Passport & ID Details:

- ✓ Date of Birth : 04-03-1991
- ✓ Natinality : Pakistani
- ✓ Marital Status : MARRIED
- ✓ Date Of Issue : 01-09-2023
- ✓ Date Of Expire : 31-08-2025
- ✓ Visa Status : Company 2 Years
- ✓ Passport : BS6793871

- Excellent Communication and Presentation Skills
- CRM Software Proficiency (e.g., Salesforce)
- Microsoft Office Suite
- Assisted in various office tasks, including data entry, filing, and document preparation, contributing to smooth daily operations.
- Team Leadership
- Sales Strategy Development
- Customer Relationship Management

References:

Hobbies and Interests:

- Exploring new routes and destinations.
- Keeping up to date with traffic regulations and road safety.
- Maintaining a clean and well-organized vehicle.