

RAJEEV CHAUDHARY

SALES EXECUTIVE



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Bur Dubai, United Arab Emirates

PROFILE

Sales executive with extensive experience across various companies. Proven track record of achieving and exceeding sales targets. Strong communication and negotiation skills. Seeking a challenging role in a dynamic organization.

SKILLS

- Sales techniques
- Customer service
- Product knowledge
- Negotiation
- Relationship building
- Strategic planning
- Reporting Skills

EXPERIENCE

SALES EXECUTIVE

Emerging World Group, UAE

October 2018 – July 2024

- Consistently exceeded sales targets each quarter.
- Developed and maintained relationships with key clients, resulting in repeat business and increased revenue.
- Implemented new sales strategies and techniques, leading to significant sales growth.
- Trained and mentored new sales representatives, enhancing their productivity.
- Relationship building and market analysis.

EDUCATION

MATRICULATION
Saryu High School,
Sursand, Sitamarhi
Bihar, India

SALES MANAGER

Orient Craft Ltd, Delhi, India

January 2006 - September 2018

- Successfully managed a team of sales representatives and consistently exceeded sales targets each quarter.
- Implemented new sales processes, leading to increased efficiency.
- Developed and maintained relationships with key clients, resulting in repeat business and increased revenue.

VISA STATUS

Cancellation Visa

PERSONAL STENGTH

- Excellent communication skills.
- A good sense of judgement.
- Highly creative.
- Quick learner.
- Prioritizing task.

LANGUAGES

- | | | |
|------------|---|-----------|
| • Hindi | - | Excellent |
| • Maithli | - | Excellent |
| • English | - | Good |
| • Bhojpuri | - | Good |

PERSONAL INFORMATION

- Date of Birth: 01/01/1987
 - Nationality : Indian
 - Gender: Male
 - Marital status : Married
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- " I, declare that all above mentioned information is in accordance with fact or true up to my knowledge and I bear the responsibilities for the correctness of the above-mentioned particulars." - Rajeev Chaudhary