<u>RAMEEZ ABDUL</u> <u>RAZZAK GHOLE</u>

(SALES ADMINISTRATOR & MERCHANDISER)



Contact

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Languages

English, Arabic, Hindi.

Personal Information

-	17/01/1988
-	Indian
-	Married
-	R0195214
-	02/05/2017
-	01/05/2027
-	Employment Visa

Education

Bachelor in Commerce from Mumbai University-

Mechanical Draughtsman from Habib Institute Mumbai (June 2005- July 2007)

Summary

Self-motivated, energetic, and persuasive **SALES ADMINISTRATOR & MERCHANDISER** seeking work with Outfitters. Offering experience in selling and upselling of merchandise, handling checkout counter and processing payments to provide the best services to clients. Delivered first-rate customer service by demonstrating excellent work ethic and customer service protocols.

Skill Highlights

- Communication skills.
- Critical thinking skills.
- Decision-making skills.
- Interpersonal skills.
- Customer service abilities.

Experience

- Organizational skills.
- Ability to work under strict deadlines
- Certification in Marketing, Sales or relevant field is a plus.
- Worked as Sales Administrator & Merchandiser and Consumer Goods Seller at ASPAN STEEL AND ELECTRICALS-ABU DHABI from Feb 2019 to Jan 2020.
- Worked as Sales Administrator & Merchandiser AND FMCC Sales Agent at Capital Food Pvt. Ltd. (Mumbai) India from Jan 2015 to Dec 2018.
- Worked as a Consumer Goods Seller at IDEA WORKSHOP EQUIP.
 TRAD. LLC authorized DEWALT POWER TOOLS SALES AND SERVICES, DUBAI (UAE0 from Sep 2011 to May 2014.

Duties and Responsibilities:

- Process orders via email or phone
- Check data accuracy in orders and invoices
- Contact clients to obtain missing information or answer queries
- Liaise with the Logistics department to ensure timely deliveries
- Maintain and update sales and customer records
- Develop monthly sales reports
- Communicate important feedback from customers internally
- Ensure sales targets are met and report any deviations
- Stay up-to-date with new products and features Gather feedback from customers or prospects and share with internal teams.

<u>License</u>

• Valid Driving License: LIGHT VEHICLE (MANUAL)

License Number: 2584282 License Issue : 02/05/2019 Place of Issue: Abu Dhabi License Expiry: 31/10/2027

Declaration

I hereby declare that the facts given above are genuine to the best of my knowledge and belief.