



MOHAMMED RASHID K M

Nationality : India Date of Birth : 07/07/1992

I am a hard working creative who strives for excellence in everything I do. I'm an avid learner and seek to enhance the lives of everyone around me.

Contact



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Address
Dubai, UAE

Education

2010-2013

**BACHELOR OF BUSINESS
MANAGEMENT**

Kannur University | India

Key Strengths

- Result Oriented goal Achiever
- Ability to work under pressure
- IT skills and Excellent time management
- Excellent Multilingual Communication skills
- Well mannered and polite, Confident & engaging Personality

Language

English ●●●●●

Arabic ●●●●●

Hindi ●●●●●

Malayalam ●●●●●

Persian ●●●●●

Work Experience

2021 - Present

SALES SUPERVISOR WITH SALES EXECUTIVE

ABDUL RAZZAQ MOHIDDIN ABDULLA TRADING EST
Alras, Dubai, UAE

- Led a team of sales representatives, driving performance and meeting sales targets
- Developed and implemented sales strategies to increase market share
- Conducted training sessions to improve team skills and product knowledge
- Analyzed sales data and prepared detailed reports for senior management, identifying trends and opportunities for business growth.

BILLING WITH SALES

2014 - 2021

ABDUL RAZZAQ MOHIDDIN ABDULLA TRADING EST
Alras, Dubai, UAE

- Managed billing processes ensuring accuracy and efficiency
- Assisted in sales operations contributing to revenue growth
- Handled customer inquiries and provided excellent service
- Promptly resolved customer complaints and issues, ensuring high levels of customer satisfaction and retention.

Expertise Skill

- Sales and Marketing
- Team Leadership
- CRM
- Billing and Invoicing
- Problem Solving
- Computer Applications



Declaration

The information stated above is true to the best of my knowledge and belief.