



Raymund D. Cerilles

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OBJECTIVE

A highly competent individual, 12+ years of professional expertise in the different fields having a passion for providing excellent customer service and accustomed to working in a challenging and fast-paced environment. Looking to leverage my expertise into a role to contribute to the continued growth and success of the organization.

EXPERIENCE

November
01, 2021 -
May 10,
2023

- **Quality Checker/Dispatcher**
Drops Goods Wholesalers LLC. E-commerce
 1. Dispatching orders to drivers.
 2. Reports quality problems or findings to Team Leader and follow up to ensure that corrective action has/will take place.
 3. Maintains record of inspection and identifies the cause.
 4. Checking availability of items.
 5. Able to understand the standards required and comply with them.
 6. Records number and types of defect noticed or encountered while Checking Orders
 7. Performs regular quality check on the Customer Order to ensure they are what that is required
 8. Checks Expiry and Quality of Goods
 9. Checks for Damaged Items
 10. Packs the Goods in the appropriate manner using the Company Materials

May
01, 2019 -
July 30,
2021

- **FMCG Training Supervisor**
Majid Al Futtaim Carrefour
Lead team to achieve the sales target in monthly, quarterly, and yearly. Travelling to sales areas to meet the customer. Setting plan, follow up, coaching, evaluation performance of sales team. Market/competitive research and prepare analysts report for manager.
Responsible for managing the workflow and training new hires on how they can best serve customers and teams of employees. They also create schedules that keep everyone busy with deadlines met to prevent gaps or downtime while giving direction and feedback about what needs improvement.

June 15,
2015 - April
30, 2019

- **Stocker/ Cashier**
Majid Al Futtaim Carrefour, Dalma mall
Consistently verify the expiration date, controlling near expiry and returns. Responsible for making sure that consumers have access to the merchandise they are looking for by organizing product displays and storage including inventory, adding price tags to items and putting products on shelves according to an organized system.

May 2012 -
June 2015

- **Merchandiser/ Coca-Cola Bottlers Philippines Incorporated** ♦
ACABAR MANPOWER CORPORATION ♦
Responsible for ensuring that the right amount of goods are available in store and are being sold at the right price. Through shrewd planning, careful purchasing and sensible promotions profits can be enhanced, working closely with buyers and other merchandisers to plan product ranges.

March
2011 -
August
2011

- **Food Server**
Vicsal Development Corporation
Responsible for taking orders from restaurant patrons and delivering their food to them. Including explaining the menu to the customers, communicating with kitchen staff and balancing dishes as they bring them to the appropriate table

November
2009 -
November

- **Wholesale bagger and Delivery incharge** ♦
Vicsal Development Corporation
Assists cashier by bagging grocery items as customers checkout. Loads purchased

2010

items into carts and help patrons carry items outside to their vehicles. Responsible for collecting grocery items not purchased and delivering them to stock clerks.

May 2009 -
November 2009

- **Sales clerk / School & Office supplies department** ♦
Taipan Development Corporation
Ensures sales achievement while maintaining close customer relations in accordance to the rules and guidelines of the company.

SKILLS

Sales



Team building



Problem solving



Decision making



PERSONAL DETAILS

- Date of Birth : February 03, 1991
- Marital Status : Married
- Nationality : Filipino

REFERENCE

- **Moshin Afifi - MAF CARREFOUR BANIYAS**
Store Manager FMCG
+971 509580114
- **Saeed Ahmed Mohamed Al Hamadi - MAJID AL FUTAIM CARREFOUR**
Department Head FMCG
Saeed Ahmed Mohamed Al Hamadi
+971 50 6217585
- **Ibrahim El Etri - Drops Goods Wholesaler L.L.C**
Operation Manager
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- **Juvinal Manantan - Drops Goods Wholesaler L.L.C.**
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VISA STATUS

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