



# Muneeb Degloo

**Date of birth:** 08/09/1996 | **Nationality:** Indian | **Sex:** Male | **Phone:** (+91) 07051483207 (Mobile) | **Email:** [muneeb.deglo@gmail.com](mailto:muneeb.deglo@gmail.com) | **LinkedIn:** <https://www.linkedin.com/feed/> | **Whatsapp Messenger:** hello to muneeb. | **Address:** Makhdoom sahib, nohatta, srinagar., 190002, Srinagar, India (Home)

## ● ABOUT MYSELF

Hello I Am Muneeb Degloo I Am From Srinagar Jammu & Kashmir I Am Passionate About My Work When I do something, I give it my all. As a result of my deep passion for my work, I am consistently fueled to give it my all. This drive pushed me to improve constantly in my previous position, forcing me to take on new challenges. I Am Ambitious and Determined I always have something to work towards and love a good challenge. I have never been one to accept mediocrity and will jump at any chance to improve myself and prove others wrong, I Am A Born Leader I have always been a leader. I've always had a knack for leading others, and as a result, I've quickly risen through the ranks at every company where I've worked. I Am Goal Oriented I am results-driven, often assessing progress toward the objective and the steps necessary to achieve it. That kind of intensity excites me, and I think it would be a fantastic spur for the squad as a whole.

## ● WORK EXPERIENCE

15/03/2017 – 30/05/2020 Srinagar, India

### **SALES ASSISTANT WINNER ENTERPRISES**

Assisted customers with product selection and provided recommendations based on their needs.  
Processed cash, card, and digital transactions efficiently.  
Organized product displays and ensured the sales floor was always neat and presentable.  
Monitored stock levels, managed inventory, and restocked shelves as needed.  
Resolved customer inquiries and complaints in a professional and timely manner.  
Consistently exceeded sales targets and contributed to achieving team sales goals.

30/05/2022 – 04/08/2022 Srinagar, India

### **STORE SUPERVISOR SK ENTERPRISES**

Lead and motivate a team of sales assistants by promoting a positive work environment  
Ensure loyalty to the brand by developing solid relationships with customers  
Coach and train the team on selling ceremony ensuring that an excellent experience is offered at all time  
Demonstrate an entrepreneurial spirit by proactively taking commercial initiatives to drive the business, as well as organising events to keep customer engagement  
Develop detailed and comprehensive knowledge of all products and brand culture, to provide exceptional customer service and build sales  
Setting sales target and ensure the achievement of such  
Manage the staff rotas and shifts  
analyse and report KPIs results to the company  
Lead by example by being involved in all the operational tasks  
Maintain excellent store standards to reflect the brand image

## ● EDUCATION AND TRAINING

16/05/2018 – 06/04/2021 Srinagar, India

### **BACHELOR OF COMPUTER APPLICATIONS (BCA)** cluster university

**Address** srinagar, ma, road, lalchowk., 190003, Srinagar, India | **Website** [WWW.clusteruniversitiesrinagar.com](http://WWW.clusteruniversitiesrinagar.com)

12/09/2023 – 12/12/2023 Srinagar, India

### **CORE JAVA** Interface Learning School (ILS)

**Website** [www.ilssrinagar.com](http://www.ilssrinagar.com) | **Field of study** Software and applications development and analysis | **Final grade** 75%



18/03/2024 – 30/08/2024 Srinagar, India

**ADVANCE JAVA** Interface Learning School(ILS)

Website [www.ilssrinagar.com](http://www.ilssrinagar.com) | Field of study Software and applications development and analysis | Final grade 75.5555%

## LANGUAGE SKILLS

Mother tongue(s): **KASHMIRI**

Other language(s):

|                | UNDERSTANDING |         | SPEAKING          |                    | WRITING |
|----------------|---------------|---------|-------------------|--------------------|---------|
|                | Listening     | Reading | Spoken production | Spoken interaction |         |
| <b>ENGLISH</b> | C1            | C2      | A2                | A2                 | C2      |

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user

## DRIVING LICENCE

Driving Licence: A

## DIGITAL SKILLS

listening to records | Working Independently | Typing | Leadership development | Organisation skills | Teamwork, Responsibility, Dependability, Flexibility, Active listening | Good intercultural communication | Responsible, organisational and planning skills | Problem Solving (Problem Analysis) | Adaptability And Flexibility | • Inventory management | Record keeping | Ability to handle cash transactions and process payments | Strong customer service and communication skills | Sales-driven and results-oriented | Inventory management and stock replenishment | Proficient in using POS systems

*This serves as my assurance that all the information that i have included in my resume is accurate to the best of my knowledge.*

srinagar jammu&kashmir. , 06/04/2024

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