



# SANTOSH BASNET

A reliable, trustworthy and conscientious worker that is able to multitask Handle pressure, work as part of a team and mostly importantly inspire Customers to make a purchase.

Currently looking for a suitable opportunity with a company that will not only challenge me professionally but also allow me to develop my knowledge and Potential further.

## PROFESSIONAL EXPERIENCE

### Merchandiser -FMCG

Jan 2018 –June 2020

#### ALSEER TRADING AGENCIES

- controls stock levels in shelves based on forecasts for the season.
- maintain awareness of competitors performance.
- Stocking sales floor shelves and creating attractive product display.
- Determining the need for and implementing product promotions, price changes, mark down, clear outs etc.
- Arrange product on LIFO/FIFO method and focus POSM.
- focus on secondary product display.
- Liaising between customer and company.
- communication regularly with sales team and management.

### Sales Representative

Aug 2020–Jan 2023

#### ALSEER TRADING AGENCIES

- Build relationship with existing customers for long lasting
- focus to meet personal and team sales target.
- develop new sales strategies and models.
- Evaluate customers need and fulfill ASAP.
- maintain all records of sales and customers account.
- report and provide feedback to management and sales team.

### Sales associates

Dec 2016-Nov 2018

#### BHATBHATENI SUPERSTORE, NEPAL

- serving customer at the sales floor and counter.
- offering face to face advice to customers on the store products.
- responsible for the daily management of the till end the absent of senior member
- occasionally being responsible for the store security including being its key holder
- handling customer complain in calm manners.

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## EDUCATION

### Bachelor in Business Studies

Tribhuvan University,  
Kathmandu, Nepal

May 2015

## ADDITIONAL SKILLS

- Skilled in major relevant computer applications like MS Word, MS Excel.
- Skilled in food preparation of different assigned dishes. (American, Italian, Indian, Nepali)
- Well-versed in oral and written English, Hindi, Arabic and Nepali.

## DRIVING LICENCE

Manual driving licence, Oman