SANTHOSH KUMAR

Sales Representative

Personal Details

NATIONALITY
INDIAN

DATE OF BIRTH
25-5-1977

Phone
+971 559498627

Email
vinayakasanthosh1977@gmail.com

Address
FUJAIRAH, United Arab Emirates

Education

SSLC CERTIFICATE 1992

PRE-DEGREE PROGRAM (1994)
SREE NARAYANA COLLAGE ,KERALA/CHATHANUR

NATIONAL INSTITUTE OF COMPUTER TECHNOLOGY (1997)
DIPLOMA IN OFFICE AUTOMATION

NATIONAL INSTITUTE OF COMPUTER TECHNOLOGY(1997)
COURSE OF MS-WORD, EXEL, WINDOWS, POWERPOINT AND ACESS

EXPERTISE

- Management skills
- Communication skills
- Time management
- Critical thinking
- Active listening
- Adaptability
- Teamwork
- attention to details
- Computer literacy

Language

- English
- Hindi
- Malayalam

Professional Experience

2010 - 2025

AL MARAI

FUJAIRAH - UNITED ARAB EMIRATES

- Responsible for the sales and distribution of Almarai products across designated territories, ensuring high product visibility and availability.
- Built and maintained long-term relationships with key clients, contributing to sustained revenue growth and customer satisfaction.
- Regularly achieved and exceeded sales targets through strategic planning, effective route management, and upselling techniques.
- Recognized as Employee of the Month, and awarded 5-Year, 10-Year and 15-year Service Awards for outstanding performance and dedication.
- Trained and mentored new sales team members, contributing to team development and operational efficiency.

2000 - 2005

AL AIN DIARY

AL AIN - UNITED ARAB EMIRATES

- Promoted and sold a wide range of dairy products to retail and wholesale customers across assigned regions.
- Built and maintained strong relationships with clients, increasing customer loyalty and repeat business.
- Managed product displays, ensured timely delivery, and monitored stock levels for maximum efficiency.
- Consistently met or exceeded monthly sales targets and contributed to the overall growth of the company.

DRIVING LISENSE

LISENSE NO : 329501
ISSUE DATE : 5-9-2000
EXPIRY DATE : 26-8-2025
ISSUE PLACE : ABU DHABI