



# SANTOSH BASNET

## SUMMARY

A reliable, trustworthy and conscientious worker that is able to multitask Handle pressure, work as part of a team and mostly importantly inspire Customers to make a purchase.

Currently looking for a suitable opportunity with a company that will not only challenge me professionally but also allow me to develop my knowledge and Potential further.

## EXPERIENCE

### Merchandiser - FMCG

#### Alseer group

Dec 2015-june 2020

- plan product range and prepare sales and stock plan with buyers
- controls stock levels based on forecasts for the season.
- maintain awareness of competitors performance.
- maintain LIFO/FIFO and POSM.
- focus on secondary product display.
- communication regularly with sales team and management.

### Sales Representative

#### Alseer group

July 2020 - Dec 2022

- Build relationship with existing customers for long lasting
- focus to meet personal and team sales target.
- develop new sales strategies and models.
- Evaluate customers need and fulfill ASAP.
- maintain all records of sales and customers account.
- report and provide feedback to management and sales team.

### Sales associate

#### Bhatbhateni store

Oct 2013-Nov 2015

- serving customer at the sales floor and counter.
- offering face to face advice to customers on the store products.
- responsible for the daily management of the till end the absent of Senior member.
- occasionally being responsible for the store security including being its key holder
- handling customer complain in calm manners.

## EDUCATION

### -Bachelor in Business studies BBS

Trivuban University , Kathmandu,Nepal  
May 2015

### -Higher secondary school +2

Prolific Higher secondary school, Kathmandu Nepal  
March 2012

## CONTACT

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## SKILLS

- Ability to communicate well with Peoples a all level.
- Capable to work with multi culture Environment .
- Experience to work under leadership on team work.
- Able to observing situation and Decision making.
- Administrative writing skills, reporting skills, MS word , Photoshop, excel skill.

## LINGUISTIC ABILITY

English - Advanced

Hindi - Advanced

Arabic - Basic

Nepali - Mother tongue

DRIVING LICENCE

MANUAL LIGHT -OMAN