



# MOHAMED RAFINISH

## SALES EXECUTIVE (Van sales)

+971 556242523 mohammedrafinish@gmail.com

### ABOUT ME

Seeking an outside sales representative position with a vibrant company utilizing over 2 years sales experience to contribute to the sales bottom line and improve company revenue. To make use of my interpersonal skill to achieve goals of company that focus on consumer satisfaction and consumer experience

### LANGUAGES

- English
- Hindi
- Arabic (Basic)
- Malayalam
- Tamil

### CERTIFICATIONS

- 2019: Professional Diploma in Computerized Financial Accounting (PDCFA)- Rutronix
- 2019: Logistics ( Documentation Assistant in PMKVY) National Skill Development Cooperation

### COMPUTER

Micro soft office

### PERSONAL INFORMATION

Sex : Male  
Marital Status : Single  
Nationality : Indian

### PASSPORT DETAILS

Number : M3683205  
Date of Issue : 19/11/2014  
Date of Expiry : 18/11/2024

UAE driving license Category: Light Vehicle

### EDUCATIONAL QUALIFICATION

- BACHELOR OF BUSINESS ADMINISTRATION (Calicut University, Kerala India )
- Secondary school Leaving certificate

### WORKING EXPERIENCE

- 2 year of experience in Store in charge and Sales Coordinator at *ADNOC OASIS (UAE)*
- 6 month of experience as Sales Coordinator Haira facilities management, Dubai

### DUTIES AND RESPONSIBILITY'S

- Ensuring high levels of customer satisfaction through excellent sales service
- Involving daily strategies in achieving company's Sales target
- Maintaining outstanding store condition and visual merchandising standards
- Ensuring and Follow all companies' policies and procedures
- Recommend and display items that match customer needs
- Manage point-of-sale processes as well as dealing with customers quires and complaints
- Keep up to date with product information
- Monitor market trends, competitor activities, and customer preferences to identify potential business opportunities

### SKILLS

- Strong interpersonal and communication skills
- Ability to build and maintain customer relationships
- Proven track record of meeting and exceeding sales targets
- Knowledge of FMCG industry and market trends
- Proficient in using H.H.T software and MS Office Suite

### DECLARATION

I do hear by declare that all statements in this application are true to the best of my knowledge and belief