|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|  | | |  | **Ramil Salido** |
| **Seeking an opportunity and a challenging career in a highly competitive company that will utilize my academic achievements, hands-on technical expertise and professional experiences.** |
| **Experience** **Gulf Experience:**  **STORE MANAGER -** LIMITED TOO/JUSTICE BRAND – AL SHAYA  August 2005 – July 2009 (Riyadh, Saudi Arabia)   * Driving sales in the stores to achieve quotas and store budget. * Monitoring of stocks and sales * Reporting and giving feedbacks to operation Manager in regards with the store performance * Assisting customer service / customer queries and complaints * Support Management decision and company rules and policies * Trains and develops subordinates and delegates tasks regularly to achieve maximum productivity * Monitor staff overall work performance and gives clear directions and feedback * Quality advocates.     **STORE MANAGER** - ALDO ACCESSORIES  June 2011- Oct 2013 (Riyadh Saudi Arabia)  **BRAND MECHANDIZER** - Fawaz Al Hokair Company  Aldo Accessories and Spring Brand  **STORE MANAGER** – MS RETAIL KUWAIT  April 2014 – May 2018 Lets Play Baroue (Kuwait)  **OFFICER IN CHARGE** – FOOD BOMB  FEB 2023 – Jul 2023 (Philippines)   * Assist chefs and cooks in preparati0n task such as chopping vegetables, preparing ingredients and assembling dishes * Clean and sanitize utensills , dishes and cooking equipments * Maintain cleanliness and organization in the kitchen * Receive AND store foods deliveries properly * Follow health and safety regulation and guide lines   **BRAND MERCHANDIZER** – AMS-ENVIRONMENT MANAGENT CORP  Sept 2020 – July 2021 (Philippines)   * Receiving stocks * Quality Control * Storing inventory * Issuing stock * Receiving damages * Training staff   **AREA SALES MANAGER** – FUBU INTERNATIONAL  Feb 2019 – Jul 2019 (Philippines)  **Store Branch Manager** – ISETANN RECTO BRANCH  JULY 2018 – DEC 2018 (Philippines)  **STORE MANAGER** – BLUER THAN BLUE JOINT VENTURES  Sept 2009 – Feb 2009 (Philippines)  **STORE SUPERVISOR** – SM SHOEMART INC  JAN 1995 – Jul 2005 (Philippines) **Awards and Achievements**    * **Awarded as Audit High achievers at Al shaya company 2007** * **Awarded as Outstanding service to Al shaya delivering successful**   **graduates through Management Development Program (MDP)**   * **Awarded two to times Supervisor of the month for outstanding performance** * **Finalist for Store Supervisor of the year** * **Awarded as outstanding Sangguniang kabataan Chairman (Youth Organization)** * **Awarded for recognition completion and success coaching within the Management Development Program**   **TRAINING AND SEMINARS**   * SOOP (Selling orientation Operation Program) * BDP (Basic Development Program) * Management control * Personnel administration * Merchandize fact * Selling techniques * Quality customer service * Area administration * Train the trainer * SMDP (Store management Development Program) * Till training/Cashier training * Assessment and coaching techniques * Personnel Administration * Loss prevention / stockloss control * First aid   **EDUCATIONAL ATTAINMENT**  ***COLLEGE***    Eulogio “Amang” Rodriguez Institute of Science and Technology  Manila, Philippines  (Bachelor in Science Computer Engineering)  ***SECONDARY***  Manuel A Roxas high school  Manila, Philippines)  ***ELEMENTARY***  Beata elementary school  Manila, Philippines  ***I hereby certify all the information stated above is true and correct to the best of my knowledge and belief.***    **Ramil M Salido**  **Applicant** |
|  |  | |
|  |  | AL MUWAIJI AL AIN, ABU DHABI, UAE |
|  |  | |
|  |  | +971-582899429 |
|  |  | |
|  |  | ramilsalido2@gmail.com |
|  |  | |
|  |  | September 19, 1976 |
|  |  | |  |