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|  |  | **RamilSalido** |
| **Seeking an opportunity and a challenging career in a highly competitive company that will utilize my academic achievements, hands-on technical expertise and professional experiences.** |
| **Experience****Gulf Experience:****STORE MANAGER -** LIMITED TOO/JUSTICE BRAND – AL SHAYAAugust 2005 – July 2009 (Riyadh, Saudi Arabia)* Driving sales in the stores to achieve quotas and store budget.
* Monitoring of stocks and sales
* Reporting and giving feedbacks to operation Manager in regards with the store performance
* Assisting customer service / customer queries and complaints
* Support Management decision and company rules and policies
* Trains and develops subordinates and delegates tasks regularly to achieve maximum productivity
* Monitor staff overall work performance and gives clear directions and feedback
* Quality advocates.

 **STORE MANAGER** - ALDO ACCESSORIESJune 2011- Oct 2013 (Riyadh Saudi Arabia)**BRAND MECHANDIZER** - Fawaz Al Hokair CompanyAldo Accessories and Spring Brand**STORE MANAGER** – MS RETAIL KUWAITApril 2014 – May 2018 Lets Play Baroue (Kuwait)**OFFICER IN CHARGE** – FOOD BOMBFEB 2023 – Jul 2023 (Philippines)* Assist chefs and cooks in preparati0n task such as chopping vegetables, preparing ingredients and assembling dishes
* Clean and sanitize utensills , dishes and cooking equipments
* Maintain cleanliness and organization in the kitchen
* Receive AND store foods deliveries properly
* Follow health and safety regulation and guide lines

**BRAND MERCHANDIZER** – AMS-ENVIRONMENT MANAGENT CORPSept 2020 – July 2021 (Philippines)* Receiving stocks
* Quality Control
* Storing inventory
* Issuing stock
* Receiving damages
* Training staff

**AREA SALES MANAGER** – FUBU INTERNATIONALFeb 2019 – Jul 2019 (Philippines)**Store Branch Manager** – ISETANN RECTO BRANCH JULY 2018 – DEC 2018 (Philippines)**STORE MANAGER** – BLUER THAN BLUE JOINT VENTURES Sept 2009 – Feb 2009 (Philippines)**STORE SUPERVISOR** – SM SHOEMART INCJAN 1995 – Jul 2005 (Philippines)**Awards and Achievements*** **Awarded as Audit High achievers at Al shaya company 2007**
* **Awarded as Outstanding service to Al shaya delivering successful**

**graduates through Management Development Program (MDP)*** **Awarded two to times Supervisor of the month for outstanding performance**
* **Finalist for Store Supervisor of the year**
* **Awarded as outstanding Sangguniang kabataan Chairman (Youth Organization)**
* **Awarded for recognition completion and success coaching within the Management Development Program**

**TRAINING AND SEMINARS*** SOOP (Selling orientation Operation Program)
* BDP (Basic Development Program)
* Management control
* Personnel administration
* Merchandize fact
* Selling techniques
* Quality customer service
* Area administration
* Train the trainer
* SMDP (Store management Development Program)
* Till training/Cashier training
* Assessment and coaching techniques
* Personnel Administration
* Loss prevention / stockloss control
* First aid

**EDUCATIONAL ATTAINMENT*****COLLEGE*** Eulogio “Amang” Rodriguez Institute of Science and TechnologyManila, Philippines(Bachelor in Science Computer Engineering)***SECONDARY***Manuel A Roxas high schoolManila, Philippines)***ELEMENTARY***Beata elementary schoolManila, Philippines***I hereby certify all the information stated above is true and correct to the best of my knowledge and belief.*** **Ramil M Salido** **Applicant** |
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|  |  | September 19, 1976 |
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