

# RAMZI ABDEL HALEIM MOHAMED FAKHRI

**Experience fields:**  
**Supply Chain (Import, Clearance),**  
**FMCG Quality Control**

## Contact Information »



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A food engineer with excellent experience in FMCG quality control for many food industries such as dairy, yoghurt, cake, biscuit, juices and soft drinks.

Excellent skills in computer and English language with long experience in managing all supply chain procedures of overseas procurements (raw materials, packaging materials and Spare parts).

Excellent communication skills. Expert in correspondence (in English & Arabic), negotiations, managing contacts with suppliers and finalise import deals.

Strong ethics and reliability with high Meticulous attention to all work detail and follow-up the documents cycle. Enjoying being a player in a team and the ability to lead the team.

Able to work in a multicultural, multitasking environment and fast-paced, always ready to fully use my skills in the best possible way for success and achieving the company's goals, and to take on challenges to increase the performance edge.

## Personal Information ▼

<b>Nationality:</b>	Sudanese
<b>Address:</b>	Rashidiya-3 , 80St. Ajman - United Arab Emirates
<b>Birth date:</b>	March 11 <sup>th</sup> 1973
<b>Gender:</b>	Male
<b>Marital Status:</b>	Married

## Education ▼

**UNIVERSITY OF GEZIRA** – Medani /Sudan

**Faculty:** Engineering & Technology

**Degree:** Bachelors (Honours). Sep 2001

**Specialization:** Food Engineering Technology

**CYBER GATES** – Khartoum / Sudan

**Degree:** Diploma in Computer Science Feb 2001

## Training and Courses ▾

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|---|---|
| - "Institute of Food Safety and Quality Training Center" – Khartoum/Sudan<br><b>(ISO 9001:2015 Awareness and Implementation)</b> , (course) | <i>From 20 Oct 19 up to 24 Oct 19</i>   |
| - "Control Union International" – Khartoum/Sudan<br><b>(Sampling Procedures and Techniques)</b> , (Workshop)                                | <i>From 26 Feb 06 up to 28 Feb 06</i>   |
| - "Premier Food Products" – Khartoum/Sudan , (Training)   | <i>From 29 Jan 05 up to 29 May 05</i>   |
| - "Khartoum Dairy Products Ltd" – Khartoum/Sudan , (Training)   | <i>From 15 May 99 up to 20 May 99</i>   |
| - "Mamoun Elberier Food Products Factory" - Khartoum/Sudan , (Training)   | <i>From 10 April 99 up to 10 May 99</i> |
| - "Modern Industries Company (S) Ltd. Cola." - Khartoum/Sudan , (Training)  | <i>From 2 Jan 99 up to 28 Feb 99</i>    |

## Work Experience ▾

### ➤ **Moawia Elberier Group of Companies** **20 Jun 2005 – 26 Feb 2022**

New Industrial Area – Sabag Alkhail Square, Khartoum, Sudan - P.O. Box 3058 , web: [www.moawiaelberier.com](http://www.moawiaelberier.com)

1. **Import Manager** for **Abu Asma Factory** (*Tea, Milk powder, Instant drinks, Sweets*) & **German Sudanese Factory** (*Biscuits, Cakes*) & **Prince Factory** (*Macaroni, Chips, Starches*) – from 10 Oct 2016 – 26 Feb 2022.

#### Outlines and Achievements:

During all that 10 years of my Import Manager position, I kept good business relations with all major suppliers and added more trusted ones to the list, negotiated strongly and patiently with them to minimize the company expenses and reduce the cost to the minimum. I was the key person whom created the import/clearance office for those factories to manage all their import and clearance (logistics) tasks internally, (before that all factory imports was managing centrally by head administration).

#### Key responsibilities:

- Coordinating with factory and sales managers to provide the quarterly requirements of raw materials (basis on daily production plans).
- Participate in products improvement and development by accurate monitoring on ingredients quality and specifications.
- Receive and revise (specification, quantities) all raw materials requisitions from factories.
- Searching (by emails, calls) for competitive prices of goods (from group's foreign offices, major suppliers).
- Comparing the received offers, negotiating for prices, payment and shipping terms (incoterms), evaluate and chose the best offer for the company.
- Revise the Pro forma Invoices (of the chosen offers), send the final approval (purchase order) to supplier. Push-up the internal logistics cycle for the order and follow up suppliers payment transfer (advance, deferred or LC).
- Arrange the contracts with suppliers for quarterly requirements and scheduling the partial shipments dates (according to production plan, lead time and suppliers capacity).
- Receive copy of shipping documents (by email), when suppliers ship their goods.

2. **Import/clearance Manager** for **Abu Asma Factory** (*Tea, Milk powder, Instant drinks, Sweets*) & **German Sudanese Factory** (*Biscuits, Cakes*) & **Prince Factory** (*Macaroni, Chips, Starches*) – from 07 Oct 2012 – 10 Oct 2016

#### Outlines and Achievements:

I was chosen to create an import/Clearance office (new departments) for those factories, to manage all their import and clearance (logistics) tasks internally, (before that those procedures were managing centrally by head department).

#### Key responsibilities:

- All above, plus:

Clearance (logistics) responsibilities:

- Follow-up all shipments insurance with insurance companies.
- Follow-up the original shipping documents with banks and suppliers and with company's financial department. And settle any required amount to receive the original documents.
- Arrange the original shipping documents with the issued clearance permits (by banks, customs and government miniseries) required for customs clearance. And send all of them to the clearance agent.
- Follow-up goods transportation cost and lead time to warehouses (after clearance) with clearance agents, till arrive and receive in good condition.
- Follow-up the clearance agents dues. And send the goods final cost with all the details expenses (bank, supplier, freight, insurance, clearance and local transportation) to financial department to calculate the total cost.
- The main person in dealing with courier companies (DHL, TNT, ARAMEX, etc), for send and receive the shipments, get the offers and follow up their dues.

3. **Import Manager** for **German Sudanese Factory** (Carbonated drinks) – *From 14 FEB 2012 – 07 Oct 2012.*

Outlines and Achievements:

I was chosen (again) to create a first-time import office (separated from head office) in this factory, to manage all its import tasks internally (before that all factory imports was managing centrally by head administration).

4. **Import Manager** for **Best Food Industries & Clearance Assistant** for “MBG” – *From 10 Nov 2011 to 13 FEB 12.*  
In charge of the Import (for “Best for Foods Industries” factory) & Clearance assistant (for the group).

5. **Import Manager** for **Best Food Industries** (Milk, Yoghurt, Juices) – *From 01 Nov 2010 to 10 Nov 2011.*

Outlines and Achievements:

In that period, I moved to create a first-time import office in the factory (separated from head office), to manage all import and logistics tasks (before that all factory imports was managing centrally by head administration).

6. **Import Assistant & In charge of Products registration** for “**Moawia Elberier Group**” – *From Feb to Oct 2010*

7. **Officer** at “**Foreign Currency & Banking Credits Department**” – *From July 09 to 28 Feb 2010*

Key responsibilities:

- Receive debit and credit notes from banks. organize and sorting them by bank and account and link each amounts to its file (order, supplier), and check the banks accounts and suppliers payment statements, then send report of that to the financial department to close the files and check the costs.

8. **Quality Control Supervisor** for **German Sudanese Factory** (juice & Dairy) – *From 14 March 09 to July 09*

9. **Supervision of the construction and installation of machinery** for a new plant project of carbonated drinks “German Sudanese Factory” with brands (Champion & Rich Cola) – *From 23 March 08 to 13 March 09*

10. **Quality Control Manager & In charge of R&D** for “**Best Food Factory**” – *From 29 Oct 07 to 22 March 08*

Outlines and Achievements:

I raised from a quality control Officer to Supervisor then Q. Manager, because of my leadership skills, my attention to detail, organization, reporting and data analytical skills, intelligently problem solving and my computer skills. I was always participating in making any new recipe (and my opinion in taste is always needed).

Responsibilities:

- Participation in production plan scheduling.
- Prepare and follow-up any required new tests for any product.
- Preparing production daily reports, including (Hygiene, Incoming raw material, Production quantity, average of analysis, products release & hold, any unexpected problems and suggestion of solutions).
- Follow up all production procedures in all lines (long life milk & yoghurt & Juices).
- Follow up daily laboratory Records & tests.
- Follow up all the factory hygiene.

**11. Chairman's Office Manager** – From 03 Jan 07 up to 29 Oct 07

**Outlines and Achievements:**

In that period I improved my secretarial skills (guests welcoming, typing, managing call and arranging meeting, administration experience and offices requirements), I did great and got some diverse experience.

**Responsibilities:**

- Administering mr Chairman Office.
- Supervision the Central Laboratory.
- Follow up (raw materials, spare parts, packaging materials) orders and all their Correspondences.
- In charge of products development for “Best for Foods Industries” Factory.

**12. Quality Control Supervisor** for “Best Food Industries” – From 01 Jan 06 up to 02 Jan 07

**13. Quality Control Officer** for “Best Food Industries” – From 20 June 05 up to 31 Dec 05

➤ **Khartoum Grammar School**

Mathematics Teacher

For the Academic Year 2003/2004

➤ **Alsayed Flour Mills**

Production Engineer

From 17 Jan 2002 up to 06 Oct 2003

➤ **Aboulela Engineering Co. (Mercedes Benz)**

Computer Department (Part-timer)

From 02 Jan 2002 up to 04 July 2003

**Skills ▾**

- Computer Expert (Microsoft Word, Excel, Power Point, Outlook, Internet, maintenance & Troubleshooting).
- Document management.
- Attention to detail.
- Reporting Analytical skills.
- Problem Solving.
- The ability to priorities workload.
- Creative and organization skills which make a complicated work easy.
- Ability to quickly learn new technology & products using documentation and internet resources.
- Quality Control Management.
- Creative & Self motivated.
- A clean driving license (SD).

**Languages ▾**

- ✓ Arabic: Native language
- ✓ English: Fluency (Spoken & Written)

**References ▾**

**Mohamed Mohieldin Elmagboul**, Managing director

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