



runzit387@gmail.com



+971558270570

## EDUCATION

Master of Business  
Administration, Osmania  
University, Hyderabad.

Bachelor's Degree:  
Information Technology  
Jawaharlal Nehru  
Technology University,  
Hyderabad.

## LANGUAGES

English

Hindi

Telugu

# BAJANNAGARI RANJITH

## PROFESSIONAL SUMMARY

Experienced Merchandising Team Lead, Operations Manager and Loss Prevention manager with a demonstrated history of working in the Retail Operations and supply chain industry. Skilled in Warehouse Operations, Distribution Centre Operations, Warehouse Management Systems, ERP and SAP Software.

## SKILLS

- MS Excel (Advanced formulas and Functions)
- MS Word
- MS PowerPoint
- SQL
- ERP
- Power BI
- SAP
- Google Sheets
- Inventory Management
- Warehouse Management System
- Operations Management
- Logistics and Supply Chain Management

## WORK HISTORY

Working as a Loss Prevention Manager (Reliance Retail Limited) (Jan2023—Apr2024), Store Operation Risk and Mitigation, directing loss prevention efforts to minimize losses across retail format of the Geography.

### Job Role: -

- Monitors and maintains stores Inventory
- Performs physical count of inventory, and reconciles actual stock count with system reports
- Analyze store inventory/Goods Movements to control store shrink.
- Perform Daily cycle count/segment count activity to Analyze stocks movement
- Checking all the stock Receiving, DSD delivery with the help of Documents & CCTV.
- Conduct Daily audit to identify Process lapses
- High lights all exception to management on daily basis which identify at site
- Preventing, controlling, detecting theft and recovering stolen goods
- Protecting company goods, assets and people against damage, loss or injury.
- Counterchecking supplier or internal deliveries, dispatch of goods, reconciling and random counting of high value saleable items
- Controlling, monitoring and preventing shrinkage in all areas of operation at the store
- Regulating and controlling movement of company delivery vehicles
- Ensuring that padlocks are intact and appropriate seals and documentation are in order

- Making full use of CCTV to note suspicious activities and ensuring periodic patrol inside and outside the store
- Carrying out all routine duties and other responsibilities as enumerated in the loss control check-list
- Monitoring loss of manpower through staff idling and ensuring the shop staff adhere to set SOPs
- Undertaking Investigations of staff cases e.g. frauds, pilferages and collusions accurately and submitting the report within 24 hours after completion of the same
- **Worked as a merchandising team leader (Wal-Mart India Private Limited company) (Aug2021 –Jan2023)**
- Store Area: 68000 Team Size: 80+ Turnover: 100 Cr + per annum.

**Job Role: -**

- Responsible for merchandising, inter store transfer and stock availability.
  - Raising Purchase requisition in SAP for timely replenishment of stocks.
  - Minimum stock outs on floor.
  - On shelf availability to be above 95 %.
  - Line fulfillment to be above 97%
  - Order fulfillment to be above 97%
  - Order to invoice generation time is max 3 hours.
  - Slow moving inventory to be focused.
  - Staff availability and manpower roster planning.
  - Achieving Daily, Weekly & Period / monthly targets.
  - Achieve the store conversion as per the budget.
  - Responsible for merchandising, raising Purchase Request, stock availability,
  - SLM (slow moving) stocks liquidation.
  - DAD Clearance on daily basis.
  - Maintaining the approved Floor Plano gram.
  - Tracking the fast-moving stocks dept. wise for a better inventory management in the store.
  - Tracking Own Label Achievement.
  - Sending Qualitative feedback to B & M team on a weekly basis.
  - Retail Review with Team leaders on a weekly basis.
  - Monitoring the staff performance on weekly & monthly basis and training Needs.
- GFSA audit and NPS score to be as per standards.

- **Worked as an operational manager in More super market (More Retail Private Limited company) (formerly known as Aditya Birla retail limited) (April 2018 –Aug 2021)**

**Job Role: -**

- Managing overall store operations
- Handling the men's floor spread across 4257sqfeet area with 16csa & 1
- Setting the overall monthly sale targets
- Preparing performance rewards to staff accordingly to their performance
- Maintaining inventory levels merchandising floor displays educating the staff regarding the offers and schemes
- Keeping and analyzing record of sales figures and financial transactions
- Maintaining high level of customer service by ensuring that service standards are high and that complaints quickly resolved
- Ensuring that the staff is taught correct sales procedures & have good knowledge of the product they sell
- Stock availability and stock replenishments
- Coordinating internally with store & category managers to ensure availability of

required stock.

- Monthly analysis and weekly analysis of shrink and dump control
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## ACCOMPLISHMENTS

- 2 Times Best performance Award in Walmart.
- Achieved best sales growth of the year award for my store.