



RASHID E

SALES OFFICER

CONTACT

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Dubai

NATIONALITY : INDIAN

PASSPORT NO : S4160184

SKILLS

- Marketing Management
- Public Relations
- Work to deadlines
- Strategy Development
- Leadership
- Compassionate
- Innovative Thinking

LANGUAGES

- English (ADVANCE)
- MALAYALAM (FLUENT)
- HINDI (Basics)
- TAMIL (Intermediate)

EDUCATION

- 2014 - 2018**
KERALA UNIVERSITY
B. Tech Computer Science and Engineering
Networking CCNA, MCSE
- 2012 - 2014**
BOARD OF HIGHER SECONDARY EXAMINATION
GRADE 70%
- 2010 - 2012**
SSLC

PERSONAL PROFILE

Looking for an opportunity in a reputed organization which will help me deliver my best ,to make up challenging career which gives me ,immense satisfaction and which helps the team grow continuously that I associate myself with.

STARTED CAREER as SALES EXECUTIVE Talented and qualified sales relationships with customers while consistently reaching and shows growth in sales target

WORK EXPERIENCE

SALES OFFICER | 2023 - NOW

DERBY GROUP OF COMPANIES (Department :RAK BANK)

- Maintain customer Relationships
- Identify Appropriate Prospects
- Posses in depth knowledge
- Able to explain offers and relay objection Handling
- Receives Enquiries from and /contacts

TEAM LEADER | 2021- 2023

MUTHOOT FINANCE

- Organise Branch and Regional Officers
- Designed Numerous Marketing Campaigns
- Ensure Customer Satisfaction by Handling Day to Day affairs
- Completed a lot of Complicated Works
- Lead, Mentor, and Manage a high performing team

SALES EXECUTIVE | 2019- 2021

HONEST ASSOCIATES

- Achieve weekly, quarterly, monthly and Annual volume and Margin sales Targets
- Implemented a Proactive Follow up System
- Cultivated and Managed key client Accounts
- Prepare Feedback on procedures

DECELERATION

I hear by declared that the details given above are true and correct

RASHID E