



# Mohamed Rasidh

Operation Executive

## CONTACT



### Address

Al Muteena, Deira, Dubai  
UAE



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## SKILLS

- Sales management
- Business development
- Commercial negotiating
- Supply Chain Management
- Capital investment planning
- Leadership training
- Regulatory Compliance
- Process Improvements
- Cost analysis and savings
- Strategic planning and execution
- Cost-reduction strategies
- Operations Management
- KPI Management
- Technical Analysis
- Order Management
- Trading operations

## LANGUAGES

English (Level B2)  
Tamil (Native)

## PROFILE

Drive efficient, service-oriented operations to support organizational growth and development. Collaborative and forward-thinking with excellent policy implementation, strategic planning and problem-solving abilities. Proficient in engaging stakeholders to build consensus and promote needed change. Ambitious Global Marketing and Operations Executive with a progressive extensive career experience in domestic and international positions. Dynamic leader skilled in both strategic planning and tactical execution. Experienced in financial management, operations, hiring, and development, as well as building collaborative partnerships across diverse constituencies. Known to remain calm and make logical decisions in high-pressure situations. Empathetic and caring team-builder with a commitment to supporting employees in achieving professional success.

## PROFESSIONAL EXPERIENCE

Operation Executive, Babyamore, Chennai, India  
Oct 2022 – Aug 2024

- Developed and implemented operational strategies to improve efficiency, reduce costs and increase customer satisfaction.
- Analyzed business processes to identify areas for improvement and develop solutions to address them.
- Created reports on performance metrics such as inventory levels, production output, customer service ratings.
- Established policies and procedures for day-to-day operations that comply with company standards and regulations.
- Managed the procurement of materials needed for daily operations.
- Trained new employees on operational procedures and protocols.
- Monitored KPIs to evaluate productivity, quality control and other performance metrics.
- Identified cost saving opportunities through process optimization efforts.

Assistant Supervisor, Urbaser Sumeet, Chennai, India  
Feb 2021 - Aug 2022

- Coordinated daily activities and supervised staff to ensure efficiency.
- Assisted in the development of operational policies, procedures and standards.
- Monitored employee performance and conducted regular reviews to identify areas for improvement.
- Provided feedback on employees' performance and assisted with disciplinary action when necessary.
- Resolved customer complaints promptly and effectively.

## HOBBIES

- Soccer
- Car race
- Camping

Customer Service Representative, Mauto Electri, Chennai, India  
Feb 2020 - Jun 2020

- Answered customer inquiries and provided accurate information regarding products and services.
- Provided excellent customer service to resolve customer complaints in a timely manner.
- Gathered customer feedback through surveys and used the data to improve customer service.
- Assisted customers with product selection, ordering, billing, returns, exchanges and technical support.
- Maintained detailed records of customer interactions, transactions and comments for future reference.

Parts Trader, Car Zone, Chennai, India  
March 2016 - Dec 2019

- Reviewed and monitored stock exchange trends to identify profitable trading opportunities.
- Analyzed market data, news reports, financial statements, and other relevant information to assess potential investments.
- Executed trades in stocks, bonds, options and futures contracts using electronic trading platforms.
- Developed strategies for minimizing risk and maximizing profits from securities transactions.
- Advised clients on investment decisions based on their individual goals and preferences.

## EDUCATION

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Master of Business Administration, Alagappa University, Chennai, India  
2012 – 2014.

Bachelor of Business Administration, University of Madras, Chennai, India  
2009 – 2012.