

CURRICULUM VITAE



MOHAMMED RAYEES AHMED

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Experienced and effective Operations Manager bringing forth valuable industry experience and a passion for management. Results-oriented with a proven track record of improving overall operations within a company or department. Adept in analytical thinking, strategic planning, leadership, and the management of staff and procedures. I am an Electronics and Communications Engineer from a reputed university with 12 years of knowledge and skills. I have varied experience of 5 Years in the Telecom industry and 7 Years in Fast Moving Consumer Goods and e-commerce.

Experience:

(1) Alay Mart Private Limited, Nizamabad, India.

Period: June 2016 to August 2023 (Duration: 7 years 2 Months)

Dealing in E-commerce platform for FMCG products, E-Commerce

Job Role: Worked as an Operations Manager.

Duties & Responsibilities:

- Overall e-commerce platform operations.
- Managing a team of 25 delivery agents, 15 sales agents, and a customer care call Centre.
- Coordinate with the cross-functional team and drive the business daily.
- Delivered an agreed annual growth of 45% in the first year and thereafter 20% growth year-on-year.
- Developed the business from scratch to INR 20,00,000 per month with 25% GP margins.
- Shortlisted and developed new employees through coaching, mentoring, and training, set goals with employees, and conducted performance appraisals
- Ensured sales, Operations, and customer service objectives were achieved and maintained coaching and developing staff which resulted in operational excellence
- Drove new business development through qualifying leads, building relationships, and executing pitches based on client's needs

(2) Prithvi Information Solutions Limited, Hyderabad, India.

Period: August 2010 to April 2016. (Duration: 5 years 08 Months)

Job Role: (1) Worked as a Survey Engineer

(2) Worked as a Test Engineer

Projects Involved:

Aircel (2G), Uninor (2G), Idea (2G & 3G), and BSNL:

- Provide GSM Antenna's Electrical and Mechanical down tilt according to plan.
- Making configuration of BTS as 2:2:2, 3:3:2, 4:4:4.
- Power tapping of -48 volts to RTN and BTS.
- Commissioning for Microwaves of 1+0 or 1+1 protection using "Web LCT" Software.

- E1 routing from one Base station to another Base station.
- E1 cable routing and punching.
- Integration of BTS.
- Receiving the material, check and inform about any shortage.
- RFI for Planned data.
- Coordinate with the installation team.
- Gradation of IF cards
- Grounding the cables and Labeling.
- Alarm monitoring and rectifying faults.

Survey Responsibilities:

- Survey of RF (Radio Frequency).
- Survey of BTS (Base Transceiver Station).
- Survey of EMF (ELECTRO MAGNETIC FIELD)
- Survey of LOS or RTN (Line of Sight) for Microwave.
- Swapping of GSM Antenna (HUAWEI).

3G UMTS Responsibility:

- Verifying soft handover, 3G to 2G IRAT handover, 3G to 2G IRAT cell reselection, and 2G to 3G IRAT cell reselection.
- Monitoring of RSCP & EC/IO level of 3G sites.
- Troubleshooting and resolving issues like call drop and handover failure
- Analysis of the messages.
- Finding the best possible configuration for antenna heights, tilts, and azimuths for all the sectors in the network.
- Handling customer complaints related to EDGE/HSDPA and Video calls.
- Monitoring of Node B traffic trend.
- Recommend Node B rollouts to resolve coverage issues.
- Analyze post-processed drive test data to benchmark network performance against competitors; check dropped calls, coverage, and dominance issues.

Tools used/Telecom:

- GPS (Garmin 12,72&60 channel), Global Mapper
- Map info, Compass, Map source
- TEMS 6.0 Version Drive Test Tool, and GENEX PROBE 1.52, 1.53, 2.3

Educational Qualifications:

Course/Degree	Name of the School/college	Discipline	Board/ University	Year of Passing
B. Tech	Al-Habeeb College of Engineering and Technology, Hyderabad, India	ECE	JNTU, Hyderabad, India	2011
Intermediate	Kakatiya Junior College Nizamabad, Telangana, India	MPC	Board of Intermediate Education, Hyderabad, India	2006

SSC	Little Flower High School, Nizamabad, Telangana, India.	SSC	Board of Secondary Education, India	2004
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Technical Skills:

- Operating systems: Windows
- Languages/Technologies: Python
- Application packages: MS-office, Power Apps, Power Automate

Soft Skills:

- Time management
- Communication skills
- Interpersonal skills
- Good Team player
- Strong Negotiation skills
- Fast Learner
- Leadership Skills
- Ability to Multitask
- Adaptability
- Problem Solving
- Teamwork

Hobbies And Interests:

- Playing and watching cricket
- Travelling
- Volunteering

Personal Details:

Name: Mohammed Rayees Ahmed

Father's Name: Late M. A. Raheem

Date of Birth: 12-05-1989

Gender: Male

Marital Status: Unmarried

Nationality: Indian

Languages Known: Can read, write, and speak - English, Telugu, Urdu, and Hindi.

Passport details:

Passport Number: V4573622

Place of Issue: HYDERABAD

Date of Issue: 23/11/2021

Date of Expiry: 22/11/2031

(Mohammed Rayees Ahmed)