

## **Personal Information**

#### Phone

+91 8800667226

### Email

dhairyakalra98@gmail.com

LinkedIN https://www.linkedin.com/in/dhairya-kalra-96691b176/

### Date of Birth

1998, March 22

### Address

801, T3, SPR, Imperial Estate, Sector <u>82, F</u>aridabad, Haryana, India

## Education

2023

**Post Graduation Diploma in Management International Trade & Logistics** IMT, Ghaziabad- Dual Country Programme (India & UAE -Dubai)

### 2019

**Bachelor's in Business Administration** UPES, Dehradun

## **Expertise/Skills**

- Supply Chain Management
- Time Management
- Lean Kaizen, Gemba, Value Stream Mapping
- Freight Forwarding
- Business Development
- Warehouse Picking Efficiency
- Supply Chain Forecasting
- Time Management
- Process Streamline Efficiency

# **Additional Information**

Languages: English (Fluent) Hindi (Native) Volunteer Work - Kind Beings, NGO Areas of Interest - Music, Sports

# Dhairya Kalra

## Assistant Manager- Lean Digital

Dynamic and result-driven logistics manager with 2 years of experience optimizing supply chain operations and maximizing efficiency by Aiding field and management operations. Proven track record of successfully coordinating logistics activities, reducing costs, and improving processes. Adept at implementing innovative solutions to streamline workflows and enhance productivity. Skilled in performing with cross-functional teams to achieve organizational goals. Seeking to leverage experience in logistics management and Consulting to drive operational excellence and contribute to the success of a forward-thinking organization.

# Experience

# July 2023 - Present Genpact | Gurugram, India Assistant Manager - LDT

- Lean Implementation Leadership: Spearheaded Lean implementation initiatives to optimize processes and enhance efficiency, driving organizational performance improvements.
- Gemba Walk Participation: Actively participated in Gemba walks to identify and eradicate waste, demonstrating a hands-on approach to process improvement and operational excellence.
- Training Facilitation: Facilitated Lean training sessions for colleagues and staff at various organizational levels, equipping team members with the skills and knowledge necessary for continuous improvement.
- Cross-Functional Collaboration: Collaborated with teams from different taxonomies to integrate digital solutions into current processes, fostering innovation and productivity enhancements across the organization.

# May 2019 - June 2020 Skyways Air Services Pvt Ltd | Gurugram, India

## **Executive - Global Logistics**

Ó

- Air Pricing Management: Proficient in managing air pricing estimates and calculations for the North American sector, ensuring competitive pricing strategies and profitability.
- Agent Pitching Strategy: Developed and implemented effective agent pitching strategies for the North American sector, resulting in increased market penetration and business opportunities.
- Business Development: Successfully drove business development initiatives through logistics networks to foster growth in designated sectors, leveraging industry relationships and market insights.
- Shipment Acquisition: Secured free hand shipments for the company, demonstrating negotiation skills and market competitiveness.

## April 2022 - May 2022 T. Choithram and Sons Retail Logistics Intern - Picking Efficiency

- Data Analysis for Outbound Goods: Proficient in analyzing data related to outbound goods from multiple sites to tier A&B stores, enabling informed decision-making and strategic planning.
- Process Optimization: Successfully streamlined replenishment processes, stock transfer orders, and picking sheets, resulting in improved efficiency and cost savings.
- Performance Improvements: Achieved a notable 27% reduction in single picking for SKUs and an 18% decrease in lines, demonstrating a track record of driving performance improvements.
- Team Leadership: Skilled in leading cross-functional teams to implement innovative solutions and optimize supply chain operations for enhanced productivity and effectiveness.
- Continuous Improvement: Committed to driving continuous improvement initiatives and exceeding performance targets to deliver exceptional results for the organization.
- May 2018- July 2018 GlaxoSmithKline (GSK)
  Supply Chain Intern
  - Collaborated with Mahindra Logistics within the Supply Chain team, gaining insights into both import and export processes.

# **Certifications**

Supply Chain Demand Planning Udemy 2024

Sustainable Business Strategy Harvard Business School Online 2023

Freight Forwarding Skyways Group 2019 Generative Al Beginner Genpact 2023

Lean Six Sigma Green Belt Udemy 2022