

MANISH MOTWANI

RETAIL SALES SUPERVISOR

SUMMARY

I was responsible for providing exceptional customer service by assisting customers in selecting products based on their needs, offering detailed product information, and driving sales through upselling and cross-selling techniques. I consistently met and exceeded sales targets, ensured an organized and visually appealing store, and maintained inventory levels by restocking products and assisting with stock management. Additionally, I handled cash transactions, processed payments, and managed returns and exchange.

EXPERIENCE

CASHIER CUM SALESMAN

RELIANCE SMART BAZAR

apr 2020-MAY2021

- As a cashier, I Am responsible for processing customer transactions at the register scanning items, ensuring the correct pricing, accepting payments (cash, card, or digital payment methods), and issuing receipts
- I serve as the first point of contact for customers when completing their purchase I assist customers with their inquiries, ensure a positive shopping experience, and handle complaints or concerns in a professional manner.
- Managing cash at the register, including counting the cash drawer at the beginning and end of each shift, ensuring there is no discrepancy.

SALES ASSOCIATE

HAIKO SUPERMARKET

AUG 2021-JAN 2023

- As a Sales Associate at Haiko Mall I Am primarily be responsible for interacting with customers and ensuring that they have a positive shopping experience.
- I have a good understanding of the products Of My store— whether it's clothing, electronics, home goods, or other retail categories. This helps me recommending products, explaining features To The Customers
- As A Sales Associates My Store gives Me monthly or weekly sales targets. My primary goal is to help the store meet these targets by maximizing sales opportunities
- My Work Is To ensure the products are well-stocked on the shelves and that the store is visually clean and organized. This includes restocking items when they're low and arranging products according to brand guidelines

CONTACT



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Immediate joiner

Ready to Join

EDUCATION

BACHELOR OF COMMERCE

C.S.J.M UNIVERSITY

2015 - 2018

SKILLS

problem solving skills

Effective Communication Skills

Multitasking

knowledge of road side assistance

team collabaration

maintain relationship with customer's

Computer Literacy

Ms excel

Strong Communication