Jayachandra S Shriyan

Innovator, Quick learner, sales booster.

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EXPERIENCE

Ramco SA,Lome Togo — assistant sales manager

September 2017-september 2018

- Managed up-to-date knowledge of competitor products and pricing in the market served.
- Improved sales 30% by implementing new sales strategies and advertisement of products.
- Recommended merchandise to customers based on their needs.

Ramco SA,Lome Togo — assistant electronic manager

September 2016-september 2017

- Achieved sales target for the given period by attracting customers and providing them with best discounts possible.
- Coached trainees who worked under me as part-time sales person.
- Maintained proper inventory providing goods to customers in time.

Ramco SA,Lome Togo, west africa — sales executive

September 2015-september 2016

- Tracked and reported on sales activities.
- Maintained full goods in shelves and checking of expiry products
- Worked as a cashier when needed and handled purchases from suppliers hence reducing wastage to minimal.

EDUCATION

Poornaprajna evening college,udupi,karnataka—Bachelor of commerce

2011-2015

Accomplished with 74%.

Nitte rukmini adyanthaya memorial polytechnic,karkala— diploma in electrical & electronics.

2008-2011

Accomplished with aggregate of 59%.

Participated in project work, preparing puc based voting machine.

SKILLS

- Sales methodology.
- Negotiation techniques.
- Self motivated.

dist, karnataka, india.

- Excellent communication.
- Leadership qualities.
- Quick learning capabilities.
- Did courses on TALLY,BUSY,PEACHTREE.

AWARDS

Certificate of merit

Tally.ERP 9

Secured grade A

Certificate no:906002046.

MICE-manipal institute of computer education.

Completed E-finance course.

LANGUAGES

English, Hindi, French, Tulu, Kannada