



FARSHAD

SALES EXECUTIVE



CONTACT



Phone

+971 56 808 6331



Email

farshu1907@gmail.com



Address

Dubai - UAE



KEY IMPACT AREA

- > 6 year working Experience
- > UAE Driving License
- > Highly motivated to Achieve set Sales Target



EDUCATION

- > **2012-2015**
University of Kerala - India
B.Com Computer Application
- > **2010-2012**
Kerala State Board - India
Pre degree in humanities and social sciences



LANGUAGE



- MALAYALAM
- ENGLISH
- HINDI
- ARABIC



OBJECTIVE

To employ my knowledge and experience with the intention of securing a professional career with opportunity for challenges and career advancement, while gaining knowledge of new skills and expertise



WORK EXPERIENCE

- > **Sales Executive** **2020-2023**
FABSHOPPE Aluva, Kerala - India
- > **Sales Executive** **2018-2020**
Kohinoor Plastic Trading, Musaffah, Abu Dhabi - UAE
- > **Administrator** **2015 - 2018**
Islamic Service & Research Association (ISRA) Kerala - INDIA



MY SKILLS & EXPERTISE

- Influential Negotiation Skills
- Sales Strategy Implementation
- After Sales Support
- Sales Presentation Planning
- Coaching & Mentoring
- Target Market Data Research
- Quality Assurance & Compliance
- Building Rapport
- Google Analytics
- Microsoft Office Suite
- Salesforce
- Customer Prospecting & Retention
- Strategic Selling Skills



ACHIEVEMENTS

- Outstanding Achievement Awards - 2022
- Employee of the Month Awards - 2022



DUTIES & RESPONSIBILITIES

- meeting with clients virtually or during sales visits
- demonstrating and presenting products
- establishing new business
- maintaining accurate records
- attending trade exhibitions, conferences and meetings
- reviewing sales performance
- negotiating contracts and packages
- working towards monthly or annual targets.