



Abdul QAYOOM

Assistant Merchandiser

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India, Moradabad

EDUCATION

2021 - 2022

Intermediate

Hewett Muslim College, India, Moradabad

LANGUAGES

- English
- Hindi
- urdu

HOBBIES

- Photography
- Traveling
- Using technology

PROFESSIONAL SUMMARY

I am an experienced Assistant Merchandiser with 2+ years in the Export industry. My primary responsibility is to assist in the merchandising of products, ensuring that products are accurately presented and organized. My expertise lies in trend-forecasting, product selection & assortment, inventory management, and vendor relations. I am a creative problem solver with strong analytical skills and an ability to identify opportunities for improvement. I have achieved success by creating innovative strategies for maximizing sales and profits while providing customers with the highest quality product offerings. Additionally, I possess excellent communication and negotiation skills which enable me to effectively collaborate with stakeholders at all levels.

EXPERIENCE

Assistant merchandiser

2020 - 2023

Imex Global Inc., India, Moradabad

Assistant merchandiser at Imex Global Inc., India (2020-07 - 2023-05): Assisted the merchandising team in managing product lines, sourcing and controlling inventory of both online and offline stores. Worked for three years as part of a dynamic and globally diverse team. Responsibilities included:

- Developing product ranges and creating strategies to maximize sales
- Negotiating prices with vendors
- Coordinating with design teams to develop visual displays
- Managing stock levels and forecasting future demand
- Analysing competitor data to inform pricing decisions
- Maintaining accurate records of inventory and deliveries
- Developing promotional campaigns for new products

SKILLS

Microsoft Office Suite



Organizational Skills



Time Management



Communication Skills



Attention to Detail



Project Management



Interpersonal Skills



Problem Solving



Research Skills



INTERNSHIPS

Accounting Assistant

2019 - 2019

CA Anil Shrivastav, India, Moradabad

Assisting with research, filing, data entry, and recording and maintaining accurate and complete financial records.