

Sheikh Mohammed Uraiz

WORK EXPERIENCE



Promoter

AL Fatheen General Trading-Dubai,United Arab Emirates
(February 2023 to present)

- Working as a promoter at Lulu Hypermarket, specializing in electronics, mobile accessories, and IT products.
- Implemented effective strategies to enhance product visibility for easy customer noticeability.
- Proficient in upselling and cross-selling to enhance customer satisfaction and revenue growth.
- Exceeded monthly targets by aligning products with customer needs and demand.
- Successfully achieved a remarkable 60% sales growth.
- Preparing local purchase orders to ensure timely procurement and maintain sufficient stock levels.
- Maintained excellent customer relationships to foster a positive shopping experience.



Warehouse Assistant

ALFatheen General Trading -Dubai,United Arab Emirates
(December 2022 to January 2023)

- Receiving and inspecting incoming goods
- Storing and organizing goods
- Verifying the LPO and check availability of products
- Picking and packing orders
- Loading and unloading goods
- Storing and organizing goods



Pricing and Operation Associate

FGS Logistics -Karnataka-India
(June 2021 to September 2021)

- Choosing the best price for customers.
- Ensure all customers and rep orders are picked and shipped in accordance with company standards .
- Making special shipping arrangements as necessary.
- Monitoring incoming shipments and keep close track.
- Identify ways to streamline logistics processes.

EDUCATION HISTORY



Bachelor of Business Administration

Institution: PA FIRST GRADE COLLEGE (Mangalore university)
Year of Graduation: 2022



Advance diploma in Logistics and supply chain management

Institution: PA FIRST GRADE COLLEGE (Mangalore university)
Year of Graduation: 2022



CONTACT ME

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TECHNICAL SKILLS

- UAE Manual Driving License
- MS Office Excel
- MS Office Word
- ERP System

SOFT SKILL

- Quality customer service
- Working in a fast-paced environment
- Team Building
- Flexible
- Creative thinking
- Problem solving
- Communication Skill
- Decision making
- Time management

PERSONAL

- DOB : 28th June,2001
- Nationality. : Indian
- Gender : Male
- Marital status : Single
- Visa status : Employment Visa

LANGUAGES

- English
- Hindi
- Arabic
- Malayalam
- Kannada
- Tamil