



GOPAL CH. SAMANTA

SALES EXECUTIVE

PROFILE

Results-focused sales expert with a proven track record in revenue generation and strategic campaigns. Have more than 3 years of work experience & more than 2 years of experience in sales. Most importantly am quite able to adapt to new situations, technologies, and market trends easily.

WORK EXPERIENCE

City Infotech

Senior Sales Executive

November 2021 - Present

- Develop and execute sales strategies and campaigns that align with the company's sales goals.
- Learned to build relationships with clients.
- Being able to find mutually beneficial solutions and navigate negotiations effectively is key to closing deals.
- Expert in cold calling.

KYB Motorcycle Suspension Indis Pvt. Ltd

Human Resource Intern

September 2020 - September 2021

- Handle day-to-day HR activities.
- Attendance & Leave management.
- Office Administration.

EDUCATION

Diploma In Mechanical Engineering

Adyapeath Annada Polytechnic College

2017 - 2020

Higher Secondary Education

West Bengal India

2015 - 2017

CONTACT

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- 600006, India

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SKILLS

- Effective Communication
- Time Management
- Excel, PowerPoint, WPS office
- Canva
- ChatGPT

LANGUAGES

- English (Fluent)
- Hindi (Fluent)
- Bengali (Fluent)