

MAHESH GUNAWARDANA

Phone : +971 50 242 1436 **E mail** : maheshdanuka12@gmail.com
Nationality : Sri Lankan **Address** : Dubai, United Arab Emirates
Availability : Residence **Visa Status** : Company Visa
Date of birth: 21.07.1993 **Passport No.** : N6828816



WORKING EXPERIENCE

SALES MAN – (FROZEN SECTION)

Al Hooth Supermarket – UAE | Since Jan 2023

- Provide customers with information on daily deals and discounts.
- Stock shelves following the supermarket's policies and make sure that any out of stock Product is informed the category supervisor.
- Guide the customers through the shopping process.
- Ensure that any damaged or Expired products are reported and removed from shelves.

EXECUTIVE TRADE MARKETING | 2018 - 2022

Ceylon Cold Stores PLC - (FMCG Company)

A Leading company of frozen foods in Sri Lanka

- Marketing expert of food and beverage products. (Outdoor sales)
- Managing the Marketing company and brand promoting events.
- Worked under pressure and achieving budgeted target as a team.

SALES REPRESENTATIVE | 2015 - 2018

Watawala Tea Ceylon Ltd - (FMCG Company)

A Leading company of Ceylon Tea in Sri Lanka

- Research implementation of product/ market behaviors through activation and routing field visits.
- Identified potential market segments & approach them strategically.
- Maintaining consistent performance while managing a merchandizing team.

SALES REPRESENTATIVE | Apr 2014-2015

Delmage (pvt) Ltd - (FMCG Company)

- Monitoring competitor activities.
- Acquire new clients/dealers.
- Good relationship with supermarkets managers.
- Good knowledge in MS word, Excel, PowerPoint, Outlook etc.

KEY COMPETENCIES

- Out of the box thinking
- Team Player
- Strategic planning
- Self-motivated
- Innovative
- Brand Management
- Relationship Building
- Team Management
- Presenting
- Sales & Marketing

EDUCATION DEVELOPMENT

- Post Graduate Diploma in Marketing (SLIM) -Reading
- G.C.E. Advanced Level
- G.C.E. Ordinary Level

HOBBIES

- Travelling
- Reading
- Collecting Stamps
- Playing Games

I hereby declare that the above-mentioned information is correct up to My knowledge and I bear the responsibility for the correctness of the above

mentioned particulars.

Mahesh Gunawardana