



# Vishnu Raj

## Store Keeper / Sales Executive

✉ hellovishnurajankr@gmail.com    ☎ +971 507 123 018    📍 Salim Ali Mazroua Building, Al Nahda, Dubai.  
📅 31/01/1998

### Professional Experience

Lulu Mall, Pantaloons

2022 – 2024 | Trivandrum, India

Duties and Responsibilities I fulfill at Pantaloons as a Sales Executive are:

- Assisted in training and mentoring new sales team members, sharing product knowledge, sales techniques, and customer service best practices.
- Actively engaged with customers, assisting them in finding suitable products, and offering personalized styling advice to enhance their shopping experience.
- Effectively managed inventory, including receiving and organizing new stock, conducting regular stock checks, and implementing replenishment strategies to ensure product availability.
- Resolved customer complaints and concerns promptly and professionally, ensuring customer satisfaction and fostering positive brand perception.
- Demonstrated strong product knowledge and kept abreast of industry trends to provide accurate and relevant information to customers.

Royal Enfield, Velliyathu Motors

2019 – 2022 | Thodupuzha, India

Duties and responsibilities I have fulfilled as a Service Technician cum Sales Executive at Royal Enfield are:

- Achieved and surpassed monthly sales targets by implementing effective sales strategies and delivering exceptional customer service
- Actively engaged with customers, assisting them in finding suitable products, and offering personalized styling advice to enhance their shopping experience.
- Resolved customer complaints and concerns promptly and professionally, ensuring customer satisfaction and fostering positive brand perception.
- Maintained a neat and organized sales floor, including restocking shelves, arranging products, and ensuring a clean and inviting shopping environment.
- Assisted in the execution of sales and promotional campaigns, effectively communicating product features, benefits, and promotions to customers.

### Education

#### Higher Secondary, Kerala Board of Higher Secondary Education

2018 | Kerala, India

### Languages

- English
- Malayalam
- Hindi

### Skills

Hard Working • Adaptive • Quick Learner • Versatile • Team Player  
Problem Solver