



# RAJEEF SAINULABDEEN



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DUBAI, UAE



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## EDUCATION

Diploma In Computer Applications:  
Information Technology  
**U-Tech IT College**  
Attingal, kerala

## PERSONAL DETAILS

**Date of Birth:**

01/03/1993

**Nationality:** Indian

**Marital Status:**

Married

**Visa Status:**

Employment visa

**Gender:** Male

**Passport:** V7741293

## LANGUAGES

**English:**

Fluent

**Hindi:**

Fluent

**Malayalam:**

Native

## PROFESSIONAL SUMMARY

Versatile Sales Executive bringing 10 years of experience in Retail sales. Energetic and upbeat leader with well-coordinated and hardworking approach. Looking for dynamic role with room for advancement.

## WORK HISTORY

June 2021 - Current

**Alphamed General Trading - Sales Executive, dubai, uae**

- Maintained contact with customers throughout sales and pre-delivery process.
- Created and implemented area-wise market sector sales and development plans.
- Analysed industry and competitor trends to enhance sales strategy.

June 2017 - June 2021

**Baqer Mohebi Enterprises - Sales Representative, Sharjah, uae**

- Generate reports on sales, providing relevant information to track sales progress and inform future strategies.
- Closely monitored weekly sales to write reports for senior leadership and streamline operational processes.

December 2012 - May 2017

**Spinneys dubai - Team Leader, Dubai, United Arab Emirates**

- Professionally handled difficult customer complaints and objections to maintain first-class customer service standards.
- Followed opening, closing and shift changeover procedures for seamless operations.

## SKILLS

- Sales presentation
- Report writing skills
- Hitting targets
- Sales growth
- Teamwork
- Product knowledge
- Problem-solving