



# YADHUKRISHNA K

## CONTACT

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## OBJECTIVE

motivated and highly skilled financial advisor looking for a position that requires attention to detail, in depth accounting analysis, and communication with a diverse client. Exceptional ability to provide detailed. analytical and financial research. strong communication skills and ability to break down complicated financial concepts into lay terms. practical relationship building skills.in depth of knowledge financial strategies of market.

## SKILLS

- \* Stock Analysis
- \* Active listening
- \* Relationship building
- \* Account payable and receivable
- \* Time management
- \* P and L Analysis
- \* Solving Customer problems

## LANGUAGE

- ✓ English
- ✓ Malayalam
- ✓ Hindi
- ✓ Tamil

## EXPERIENCE

### 📍 Allsec technology Pvt Ltd Bangalore

11-6-2023 - 28-12-2024

Sales executive

- \* Develop and understanding of customers and sales executives needs and take actions to ensure that such needs are met
- \* Prepare monthly and weekly reports plan and forecast sales goals
- \* Building relationships between customers and vendors.
- \* Summarized financial status for effective planning
- \* Maintain and grow relationships with customers
- \* Work towards sales targets and quotas

### 📍 Vazhavatta traders meenangadi wayanad

10-11-2021 - 12-5-2023

Accountant

- \* Timely reporting financial summaries key management
- \* Financial statement and preparation Perform monthly Bank and account reconciliation
- \* Monitoring monthly sales and preparation of commission
- \* Month end analysis and reconciliation rent expenses and prepayment calculation on monthly basis

### 📍 Golds Gym JP Nagar Bangalore

12-8-2019 - 20-3-2020

Tele Sales

- \* weekly targets
- \* Develop and maintain data security protocols
- \* Achieve sales targets
- \* Meet sales goals
- \*

## EDUCATION

### 📍 Calicut University

2014-17

BA Economics

### 📍 Rutronix kerala

2018-19

PDCFA

## CERTIFICATION

NISM certificate

## TECHNICAL SKILLS

- \*Tally and GST
- \* SAP
- \* MS office ( Excel.power point and work)