



ARVIND SAIN

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OBJECTIVE

A highly motivated and hardworking individual looking for a responsible role in a reputable organization. Where I can showcase my skills and contribution to the growth of the organization.

SKILLS

- Team player
- Digital Literacy
- Adaptability
- Flexibility
- Disciplined
- Problem Solving
- Interpersonal

LANGUAGE

- English
- Hindi

EXPERIENCE

17/12/2021 - till now **New Safestway Supermarket (LLC) Dubai UAE**

Picker & packer

Collect invoices from the invoicing team and pick the correct products from the storage unit.

Ensure products being picked out and sent for packaging meet quality standards and are not damaged

Inspect arrived stocks for any physical shortages or damages and notified if required to the warehouse Incharge.

Update Inventory with received items. Maintain inbound packing list in a file signed by self and by warehouse Incharge.

Packed the items in the appropriate boxes, as per standard operating policy

Ensure products go into the correct labelled boxes, along with the invoice

Place packed orders into separate containers when they are ready for dispatching

Ensure proper space is available for storage, based on monthly inbound visibility from warehouse consultant ensure space planning is done for inbounds.

Load items onto pallet jacks/manual picking to move them throughout the distribution center and as well assemble packages for shipping.

Conduct Regular Warehouse arrangement/maintain cleanliness and warehouse hygiene.

Assist the operations team in any other requests relating to product picking, packaging, and dispatching

10/03/2015 - 10/03/2016 **Britannia Ltd. Rajasthan India**

Salesman

Conduct market research to identify selling possibilities and evaluate customer needs.

Actively seek out new sales opportunities through personal visit, cold calling and tele calling.

Promoting new products scheme and any special deals

Check and remove expired product from the shops, stores and Sku.

Set up meetings with potential clients and listen to their wishes and concerns

Prepare and deliver appropriate presentations on products and services

Ensure the availability of stock for sales and demonstrations.

Recording orders and sending details to the sales office.

Negotiate/close deals and handle complaints or objections.

Collaborate with team members to achieve better results.

Gather feedback from customers or prospects and share with internal teams.

EDUCATION

30/06/2014 **University of Rajasthan India**

Bachelor of Arts

09/08/2011 **ITCT Ahamdabad Gujarat**

Advance diploma in information technology

A+

13/04/2021 **Pace Pilani Rajasthan**

Food and Beverage service Steward

PERSONAL INFORMATION

PASSPORT NO.

A25XXXXX

FATHER NAME

Ramchandra Sain

DATE OF BIRTH

20/Feb/1993

GENDER

Male

MARITAL STATUS

Single

NATIONALITY

Indian