Mohammad bilal

Back Office (operational support)

I have two years of experience in sales and five months of experience in back-office operations. In sales, I handled client relationships, met targets, and managed product promotions. During my time in back-office roles, I supported administrative tasks, maintained records, and assisted with customer inquiries. My skills include customer service, organization, and attention to detail.



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EDUCATION

High School Wilsonia College

03/2015 - 04/2016

Moradabad

Intermediate Wilsonia College

03/2017 - 04/2018 Moradabad

Master of Commerce Moradabad Muslim Degree College

03/2023 - 03/2024 Moradahad

WORK EXPERIENCE

Operations Executive

Aegis Pvt. Ltd.

12/2019 - 07/2021

Guruaram

Tasks

- Identifying potential risks to operations and developing strategies to mitigate them, ensuring continuity of business operations.
- Overseeing and coordinating projects within the operations function, ensuring timely completion and alignment with organizational goals.

Sales Executive

Max Life Insurance

10/2021 - 09/2022

New Delhi

- Understand customers' financial goals and recommend suitable insurance solutions.
- Successfully close deals by addressing objections and securing customer commitment.

Back Office

Skaad Insurance Surveyors & Loss Assessors Pvt. Ltd.

05/2023 - 09/2023

New delhi

Tasks

- Inspecting vessels and cargo to assess risks associated with marine insurance policies.
- Investigating marine incidents or claims to determine the extent of damage or loss.
- Examining relevant documents such as cargo manifests, bills of lading, and insurance policies.

SKILLS

MS Excel Problem solving abilities Team work

LANGUAGES

English Hindi

Full Professional Proficiency

Full Professional Proficiency

Urdu

Full Professional Proficiency

INTERESTS

Traveling Watching Movies Sports Games