



Raheem Chungath

Sales man

Details

Dubai, India 676551
anekaogcomplex@gmail.com
+971567566278

Languages

English - Upper intermediate (B2)

Hindi - Advanced (C1)

Tamil - Advanced (C1)

Arabic - Elementary (A2)

Malayalam - Advanced (C1)

Malayu - Advanced (C1)

Profile

I am a sales man with 10 years and 6 months of experience. I have a proven track record of success in sales and am looking for a new challenge. I am a motivated self-starter who is able to work independently and as part of a team. I am able to build relationships with customers and am able to close deals.

Skills

- good customer relation
- Expertise in sales techniques
- Passion for sales
- Possesses a deep understanding of the human condition and how to sell to customers
- Possesses a deep understanding of the business process and how to move products and services to market
- Possesses a deep understanding of the market and its trends
- Possesses a strong understanding of the customer and their needs

Employment History

Out door sales man

Al marai | Dubai, Uae

Mar, 2021-Nov, 2022

Diary section

Driver cum sales man

- Reporting on sales activity and performance
- Meeting or exceeding sales targets
- Generating new leads and prospecting
- Maintaining relationships with existing customers and developing relationships with new customers

Store manager

Sajidha Hyper | Kalba, Uae

Jan, 2020-Mar, 2021

- Ensuring the store is clean and organized
- Handling customer complaints
- Monitoring inventory levels
- Hiring and training new employees

Accounts

Aneka trading | Tutong, Brunei Darussalam

Jun, 2005-Jan, 2018

- Monitor account activity and identify potential fraud
- Generate monthly account statements and reports

- Handle customer inquiries and resolve account issues
- Process customer payments and refunds in a timely manner
- Maintain accurate records of customer accounts and transactions

Education

MA

Sug distance | Tamil nadu, India

Sug - Dec, 2022

Bcom

Zamorians Guruvayurappan College | Calicut, India

Calicut - Feb, 2001

Certification

Bcom

Accomplishments

Diploma counselling

NLP

Software skills

Tally Erp

MS office

Reference

Zakkir

Sajidha Hyper market, Finance
controller

Shakirparadise@gmail.com