



Ali Mahrous Mohamed

Sales Representative

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Profile

Seasoned Sales Representative with exceptional success in business-to-business and business-to-consumer sales within multiple industries. Proven track record in exceeding sales goals, growing business and expanding territories. Accomplished in overseeing day-to-day business operations and fostering relationships with customers and clients for sustained business growth.

Employment

Sales Representative 2008 - 2016

Atlantis Clean | for detergents & chemicals, Egypt

Was Responsible for:

- Meeting with existing customers and prospects to discuss business needs and recommend optimal solutions.
- Creating professional sales presentations and seminars to effectively demonstrate product features and competitive advantages.
- Developing and delivering engaging sales presentations to convey product benefits.
- Generating weekly and monthly reports on sales performance to provide recommendations to meet sales goals.
- Retaining excellent client satisfaction ratings through outstanding service delivery.
- Negotiating contracts with clients and developing relationships with key personnel.
- Developing and implementing marketing plans to increase brand awareness and drive sales.
- Answering customer questions about products and services, helped locate merchandise, and promoted key items.
- Providing exceptional services and pleasant shopping experiences to retail customers.
- Using consultative sales techniques to understand customer needs and recommend relevant products and services.
- Increasing sales by offering advice on purchases and promoting additional products.
- Promoting and up-sold products and services to meet needs of customers.

Career Skills

Sales & marketing strategies

Sales expertise

Strategic planning

Customer Relations

Money handling

Client Service

Personal details

Driver's license

Private Driving license

Nationality

Egyptian

Civil status

Married

Military Status

Exempted

Education

Industrial Secondary Schools Diploma

Deirout Industrial Secondary School for Boys, Egypt

Jun 1999

Department: Reinforced Concrete

Languages

Arabic | Native Speaker

English | Moderate

Soft Skills

Problem solving strength

Interpersonal communication skills

Time management

Multi-tasking

Software Skills

Microsoft Word

Internet & Social Media