



AQIB IBRAHIM

MBA (HR & MARKETING)

PROFILE

Accomplished professional with an Integrated BBA and MBA in HR and Marketing, bringing over a year of proven leadership experience in pharmaceuticals and warehouse management. Skilled in logistics, shipping coordination, and international trade operations. Possessing hands-on expertise across diverse sectors, including banking, automobiles, and human resources. Adept at optimizing supply chain processes, managing teams, and ensuring compliance with regulatory standards, with a focus on achieving operational efficiency and customer satisfaction.

PERSONAL DETAILS

Date of Birth

11th September 1997

Nationality

Indian

Address

Dubai, United Arab Emirates

CONTACT

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LANGUAGES

English

Urdu

Kashmiri

EDUCATION

Cluster University Srinagar

2023

Masters of Business Administration (MBA) in **Human Resources** and **Marketing**

WORK EXPERIENCE

The Dewan By Royal Naqash

HR Executive

Srinagar, Jammu & Kashmir

Jan 2024 – May 2024

- Recruitment and selection: sourcing candidates, conducting interviews, and hiring suitable candidates.
- Onboarding: facilitating the orientation process for new employees.
- Training and development: identifying training needs, organizing training programs and tracking employee development.

Y.S Traders

In-charge in Pharmaceuticals warehouse

Srinagar, Jammu & Kashmir

Sep 2020 - April 2021

Sep 2021 - April 2022

- Managed inventory, ensuring accurate stock levels and timely replenishment.
- Implemented quality control procedures meeting industry standards.
- Optimized warehouse layout and processes for efficiency and error reduction. Upheld safety protocols and pharmaceutical handling compliance.

INTERNSHIPS

HDFC Bank

Intern

Srinagar, Jammu & Kashmir

April 2023 – May 2023

- Explored customer perceptions of online and offline services.
- Analyzed customer behavior, enhancing understanding of needs and preferences.
- Evaluated banking service channels for effectiveness and improvement.
- Interpreted and translated customer feedback data into actionable strategies.

Shuhul Automobiles Pvt. Ltd. (Subsidiary: Shuhul Mahindra)

Human Resources Intern

Srinagar, Jammu & Kashmir

Dec 2019 – Feb 2020

- Participated in recruitment procedures and onboarding of new team members.
- Assisted in organizing comprehensive training programs.
- Gained insights into HR policies and their alignment with business objectives

RELEVANT SKILLS

- Logistics Management
 - Supply Chain Optimization
 - Vendor & Client Relationship Management
 - Team Leadership & Supervision
 - Time management and Multitasking
 - Inventory management
 - Communication & interpersonal skills
 - Adaptability and quick learner
 - Problem Solving & Decision Making
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