

MAHADEVA C R

Bangalore, Karnataka, India

E-Mail ID: [mahadevreddy67@gmail.com](mailto:mahadevreddy67@gmail.com)

Mobile: +918549060806

<https://www.linkedin.com/in/mahadeva-c-r-a56796134/>

---

## Personal Statement

Dynamic procurement and supply chain professional with three years of experience seeking opportunities to leverage expertise in End-to-End procurement, supply chain management, health & safety compliance, risk management, and sustainable practices. Dedicated to driving organizational performance through strategic thinking, operational excellence, and innovation.

---

## Skills

**CORE COMPETENCIES:** Procurement & Supply Chain Engagement • Raw Material Planning • Decision Making • Legal Compliance • Customer Service • Financial Administration • Vendor and Supplier Relationship Management • Strategic Sourcing and planning • Commercial Negotiation • Customer service • Cost analysis Performance • Contract and category Management • Stakeholder Management • Critical thinking skills • Inventory Management • Team Collaboration • Effective communication skills • Adaptability • Production scheduling • Leadership and Team Management • Safety and Quality Assurance • Process Improvement and Best Practices • Budget Management and P&L.

**TECHNICAL SKILLS:** Procurement Software • SAP • Oracle Fusion • Dynamics 365 • Confluence • Excel • PowerPoint • SharePoint.

---

## Work history.

Meinhardt EPCM India Pvt Ltd May 2022 - Current

### PROCUREMENT EXECUTIVE

With over 3 years at Meinhardt EPCM India Pvt Ltd since May 2022, I excel as a Procurement Executive. My expertise lies in seamlessly managing end-to-end procurement processes, contributing to enhanced efficiency and cost-effectiveness. Proficient in organizational skills, I successfully handle multiple priorities, coordinate cross-functional teams, and ensure timely procurement of goods and services. Actively seeking added responsibility, I've fostered a positive and collaborative work environment, leading to successful project outcomes. Eager to leverage my adeptness in procurement, organizational skills, and positive attitude for continued contributions to future opportunities within the field.

- End-to-end procurement (Direct and indirect Procurement)
- Proficient in managing the procurement process from Purchase Requisition (PR) to Purchase Order (PO).
- Expertise in various procurement processes, including Request for Information (RFI), Request for Proposal (RFP), Request for Quotation (RFQ), and other RFX processes.
- Strong negotiation skills used to optimize procurement deals and ensure favourable terms.
- Proficient in building and maintaining relationships with internal and external stakeholders.
- Skilful in overseeing the invoice processing aspect of procurement.
- Experience in identifying, onboarding, and managing relationships with vendors.
- Ensured procurement of goods and services met operational requirements, prioritizing customer satisfaction.
- Managed part and tooling tracking throughout project stages, supporting local management of surplus/obsolescence.
- Contributed to Supplier Resilience and Sustainability initiatives, monitoring Category Market Intelligence.

- Utilized global sourcing and risk management skills to enhance procurement processes.

## **Meinhardt Group**

### IT Hardware and Software Procurement:

- Effectively managed a budget of 150 crores for the procurement of both IT hardware and software, ensuring optimal allocation of resources to meet organizational objectives.
- Procuring various IT hardware including laptops, desktops, motherboards, headsets, RAM, printers, semiconductor chips Etc.
- Coordinated with internal stakeholders to understand their hardware requirements and provide tailored solutions to meet their needs.
- Implemented inventory management strategies to optimize stock levels and reduce excess inventory, minimizing storage costs and obsolescence risks.
- Played a key role in the selection and evaluation of hardware suppliers, assessing their reliability, quality standards, and delivery capabilities.
- Oversaw the procurement of software solutions tailored to IT, and design-related tasks, enhancing team productivity and workflow efficiency.
- Proficient in utilizing procurement software such as SAP, Dynamic, and OPTIM for end-to-end procurement processes.
- Managed the entire software procurement lifecycle, from initial vendor selection to contract negotiation and implementation.
- Successfully implemented cost-effective procurement strategies, resulting in significant savings while maintaining quality standards.
- Led the procurement of licenses for design software, ensuring compliance with licensing agreements and software usage policies.
- Implemented measures to track software usage and optimize license utilization, reducing unnecessary expenses and maximizing ROI.

### **Projects Overseen: “Shell CO & Shell DODO” India.**

- Procurement Executive, I have experience working for leading companies in the oil and gas and electric vehicle (EV) sectors, providing essential support for supply chain management. My responsibilities have encompassed vendor management, conducting site visits, and overseeing critical tasks related to the Non-Disclosure Agreements (NDAs), Bank Guarantees (BG), and Performance Bank Guarantees (BPG) Supply Chain.

### **Projects Overseen – “Semiconductor Micron,” India.**

- Spearheaded the end-to-end sourcing of vendors for critical projects, ensuring the seamless flow of materials and services for manufacturing operations.
- Conducted rigorous evaluations of potential vendors, emphasizing quality, cost-effectiveness, and timely delivery.
- Successfully negotiated commercial agreements, optimizing terms and conditions to achieve cost savings and operational efficiency.
- **Kitchen Consultant Service:**
  - Sourcing the Best vendor expert consultation services for kitchen design and functionality.
  - Collaborated with clients to understand their needs and preferences.
  - Delivered innovative solutions for optimised kitchen spaces.
- **Landscape Consultant Service:**
  - Offered specialized consulting in landscape design and planning.
  - Developed customized solutions for outdoor spaces based on client requirements.
  - Implemented sustainable and aesthetically pleasing landscape designs.
- **3D Visualization Services:**
  - - Utilized advanced 3D visualisation tools to create realistic representations of projects.
  - - Transformed conceptual ideas into visually appealing and accurate models.
  - - Contributed to enhanced project understanding and stakeholder communication.
- **Acoustic Consultant Service:**
  - Provided expertise in acoustic design and solutions.

- Conducted thorough assessments to optimise sound quality in various environments.
- Collaborated with architects and designers to integrate acoustic considerations into projects.

**Projects Overseen: “Continental” Tyre New plant in Sri Lanka.**

- Local Government authority approval for the project.
- Spearheaded the end-to-end sourcing of vendors for critical projects, ensuring the seamless flow of materials and services for manufacturing operations.
- Conducted rigorous evaluations of potential vendors, emphasising quality, cost-effectiveness, and timely delivery.
- Successfully negotiated commercial agreements, optimising terms and conditions for cost savings and operational efficiency.

**Associate Procurement**

Tesco.CO • May 2021 – DEC 2021

- Review and Monitor Purchase Requisition.
- Identifying Cost reduction opportunities.
- Creation of Purchase order and Purchase Requisition.
- Weekly supplier follow-up and open order report meetings.
- Coordinate with internal stakeholders to mitigate part shortages.
- Routine engagement with suppliers to ensure On-Time Delivery (OTD) of Pos

**Intern**

Schneider Electric, Bengaluru. Jan 2021 – April 2021 -

- Backend support for the cost department and P2P Department.

---

**Community & Volunteer Experiences**

Volunteer • Feb 2019 – Dec 2019

- Govt of Karnataka, Bellari \* Worked as a Covid-19 volunteer for Govt of Karnataka in Mysuru and Chitra Durga District as a supply Chain Management.

---

**Achievements**

- Successfully implemented an efficient procurement process that resulted in cost savings of 20% for Meinhardt EPCM India Pvt Ltd.
  - Streamlined vendor evaluation procedures, resulting in the identification of dependable suppliers and reduced supplier risks.
  - Implemented supply chain optimisation strategies that led to improved delivery timelines and reduced procurement lead time.
  - Successfully led complex commercial contract negotiations, resulting in cost savings and favourable terms.
  - Achieved a significant reduction in call-backs, maintaining a high standard of work with no more than five per month.
  - Consistently completed projects within 90% of the allocated time and budget.
  - Optimized labour utilization, reaching a rate of 95%, ensuring maximum staff efficiency.
  - Maintained high staff morale and retention rates at 90%.
  - Effectively managed own charge-out rates, achieving a 50% improvement.
-

## Education, training, and professional qualifications

<b>Negotiation Training • Professional Development Training</b>
<b>Strategic Supplier Relationship Management and Essential Negotiation</b>
<b>Master of Business Administration (M.B.A.)</b> in Finance and Marketing Visvesvaraya Technological University Karnataka India (Sep 2018 - Oct 2020)
<b>Bachelor of Commerce</b> Mangalore University, Karnataka India (Jul 2014 - Jun 2017)