



JEZEEM SHAH

SALES EXECUTIVE

PROFILE SUMMARY

I had Four years of experiences as a Sales Executive, Currently working as Merchandiser in Abu Dhabi Cooperative Society, U.A.E. Expert in building up business by identifying new business prospects and selling product to customers. Professional in maintain relationships with current clients and build and maintain relationships with new clients. Resolving problems for customers quickly and accurately to downtime and increase productivity.

WORK EXPERIENCE

MERCHANDISER

2024 - PRESENT

Abudhabi Union Coop,UAE

Drive sales through product recommendations, and manage inventory to ensure availability, Consistently meet sales targets and provide excellent service. Maintain up-to-date knowledge of products and promotions to assist.

SALES EXECUTIVE

2022 - 2024

Nesto Hypermarket, UAE

Engage with customers, manage sales transactions, and ensure optimal product availability. Drive sales performance through exceptional service and product knowledge.

SALES EXECUTIVE

2021 - 2022

Aysha Supermarket, UAE

Facilitated customer purchases, provided product information, and handled sales transactions: Achieved sales goals through effective customer engagement and upselling techniques

CONTACT DETAILS

- +971-566066951
- jazeemsha426@gmail.com
- Abudhabi,UAE
- Jazeem-shah-a87383254

PASSPORT DETAILS

Passport No: T 5006884
Date of Issue: 11/04/2019
Date of Expiry: 10/04/2029
Place of Issue: Cochin
Visa Status: Residence

LANGUAGES KNOWN

- English (Fluent)
- Hindi (Fluent)
- Arabi(Intermediate)
- Tamil (Intermediate)
- Malayalam (Native)

EDUCATION

2018 - 2021
MAHATMA GANDHI UNIVERSITY
BA-English

2016 - 2018
GOVERNMENT HSS
Higher Secondary Education

SKILLS

- MS Office
- Data Entry
- POS
- Tally

HIGHLIGHTS

- Build and maintain relationships with clients and prospects.
- Strong Understanding of product knowledge.
- Strong Customer Service skills.
- Strong in Problem Solving.
- Possess excellent communications skills, both written and verbal.
- Meeting and Greeting customers and making them free welcome.
- Build and maintain professional networks.
- Maintains a clean and safe work environment.
- Maintain records of time, expenses and materials.
- Fast learner and quick thinker highly motivated.

DECLARATION

I hereby declare that all statements furnished above are true, correct and complete to the best of my knowledge and belief.

JEZEEM SHAH