



NIYAZUDDEEN

SALES SUPERVISOR & SALES EXECUTIVE



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DOB:
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Address:
DUBAI, UAE

ABOUT ME

Sales & Customer service professional with 8 years of experience across UAE, seeking a marketing role. Skilled in managing team and establishing rapport with clients. Self-motivated with exceptional communication and marketing abilities. Holding UAE license and expertise in driving vehicle under UAE's road safety rules and regulations.

PERSONAL DETAILS

- MARITAL STATUS: MARRIED
- DRIVING LICENSE: UAE
- NATIONALITY: INDIAN
- VISA STATUS: VISIT VISA
- LOCATION: DUBAI, UAE

SKILLS



LANGUAGES

- ENGLISH
- ARABIC
- HINDI
- KANNADA
- TAMIL
- MALAYALAM

SOFTWARE SKILLS

- MICROSOFT OFFICE.
- ADVANCED EXCEL
- PROFICIENCY IN OUTLOOK
- TALLY ERP

PROFESSIONAL EXPERIENCE

2021 - 2023 Sales Supervisor | Al Bustan Poultry farms, Alain, UAE

- Direct and supervise employees engaged in sales, taking inventory, reconciling cash receipts, or in performing services for customers.
- Monitor sales activities to ensure that customers receive satisfactory service and quality goods.
- Managing workflow, training new hires, Creating and managing team schedules, evaluating performance and providing feedback.

2018 - 2021 Sales Man | Al Bustan Poultry farms, Alain, UAE

- Keeping in contact with existing customers in person and through phone.
- Making appointments and meeting new customers. Achieving Sales targets.
- Promoting products and special deals.
- Advising customers about delivery schedules and after sales services.

2016 - 2018 Sales Merchandizer | Al Bustan Poultry farms, UAE

- To ensure that the shelves of a retail store are stocked with products and display are accordingly for customers.
- Creating and organizing promotions and advertising campaigns.
- Managing layout plans of store and maintain inventory of products.
- Ensuring that best sellers reach their full potential.
- Processing refunds and returns as required in line with company.

EDUCATION

Bachelors of Business Administration | Calicut University