

Phone

+971529818369

Date of Birth 16-01-1989

Address

KATTAMPILLIL HOUSE PAINGARAPILLY P O MULANTHURUTHY THURUTHIKKARA ERANAKULAM KERALA INDIA

CURRENTLY WORKING

# MERCHANDISER (IN SALES DELSEY PARIS)

Serve customers by selling products and meeting customer needs

Identified interest in customers by explaining products and services and initiating conversions

Recommended specific product options to meet customer needs

Resolved customer issues and concerning by listening attentively identifying root issue and implementing best resolution possible

Setup product displays before demonstrations and checked after completing presentation to maintain attractive sales space Utilized social media, email and web to notify people of sales promotions events and product launches

To bring the best out of me and to show my potential and attitude towards work. To reach higher goals and to grow within the company where I am working.



 MS Word & Excel

Customer identification and qualification Consultative sales approach Merchandising and promoting Dependable and cooperative Consultative sales techniques

Profit target achievement

Business development and planning Establishing contacts

Market trend understanding Sales development



 aravindmohan64@gmail.com

2012 - 2016 VIVA ENTERTAINMENT L.L.C

# MERCHANDISER (IN SALES TOY'S, GAMING ACCESSORIES & MUSIC & MOVIES)

Remove damaged, out of code, not in set and discontinued items form displays

Inspected merchandise for quality and arrange proper display location on floor

Monitored inventory levels and kept adequate stock in product displays on sales floor

Update pricing and signage to complete product displays and educate customers

Verified products appeared at correct locations in proper quantities

Answered customer questions regarding store merchandise, department information and pricing

Established strong vendor relationships to maintain and support business

2011 - 2012 UNIVERCELL MOBILE

# ASSISTANT STORE MANAGER

2008 - 2011 PLANET M RETAIL LTD

# SENIOR MERCHANDISER & FLOOR SUPERVISOR

2007 - 2008 MUSIC WORLD RETAIL LTD

# MERCHANDISER

English Hindi Malayalam Tamil

2008 - 2011 MADRAS UNIVERSITY

BACHELOR OF BUSINESS ADMINISTRATION



UAE DRIVING LICENSE (AUTOMATIC)