



# JEZEEM SHAH

SALES EXECUTIVE

## PROFILE SUMMARY

I had Four years of experiences as a Sales Executive, Currently working as Merchandiser in Abu Dhabi Cooperative Society, U.A.E. Expert in building up business by identifying new business prospects and selling product to customers . Professional in maintain relationships with current clients and build and maintain relationships with new clients. Resolving problems for customers quickly and accurately to downtime and increase productivity.

## CONTACT DETAILS

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Abudhabi,UAE

 Jazeem-shah-a87383254

## PASSPORT DETAILS

Passport No: T 5006884

Date of Issue: 11/04/2019

Date of Expiry: 10/04/2029

Place of Issue: Cochin

Visa Status: Visit visa

## LANGUAGES KNOWN

English (Fluent)

Hindi (Fluent)

Arabi(Intermediate)

Tamil (Intermediate)

Malayalam (Native)

## EDUCATION

**2018 - 2021**

MAHATMA GANDHI UNIVERSITY  
BA-English

**2016 - 2018**

GOVERNMENT HSS  
Higher Secondary Education

## SKILLS

MS Office

Data Entry

## WORK EXPERIENCE

### MERCHANDISER

2024 - PRESENT

**Union Cooperative Society ,UAE**

Drive sales through product recommendations, and manage inventory to ensure availability, Consistently meet sales targets and provide excellent service. Maintain up-to-date knowledge of products and promotions to assist.

### SALES EXECUTIVE

2022 - 2024

**Nesto Hypermarket, UAE**

Engage with customers, manage sales transactions, and ensure optimal product availability. Drive sales performance through exceptional service and product knowledge.

### SALES EXECUTIVE

2021 - 2022

**Aysha Supermarket, UAE**

Facilitated customer purchases, provided product information, and handled sales transactions: Achieved sales goals through effective customer engagement and upselling techniques

## HIGHLIGHTS

- Build and maintain relationships with clients and prospects.
- Strong Understanding of product knowledge.
- Strong Customer Service skills.
- Strong in Problem Solving.
- Possess excellent communications skills, both written and verbal.
- Meeting and Greeting customers and making them free welcome.
- Build and maintain professional networks.
- Maintains a clean and safe work environment.
- Maintain records of time, expenses and materials.
- Fast learner and quick thinker highly motivated.

## DECLARATION

I hereby declare that all statements furnished above are true, correct and complete to the best of my knowledge and belief.

**JEZEEM SHAH**