



# SANTHOSH KUMAR

Sales Representative

## Professional Experience

### Personal Details

#### NATIONALITY

INDIAN

#### DATE OF BIRTH

25-5-1977

#### Phone

+971 559498627

#### Email

vinayakasanthosh1977@gmail.com

#### Address

FUJAIRAH, United Arab Emirates

### Education

#### SSLC CERTIFICATE 1992

#### PRE-DEGREE PROGRAM (1994)

SREE NARAYANA COLLAGE  
,KERALA/CHATHANUR

#### NATIONAL INSTITUTE OF COMPUTER TECHNOLOGY (1997)

DIPLOMA IN OFFICE AUTOMATION

#### NATIONAL INSTITUTE OF COMPUTER TECHNOLOGY(1997)

COURSE OF MS-WORD, EXEL,  
WINDOWS, POWERPOINT AND  
ACCESS

### EXPERTISE

- Management skills
- Communication skills
- Time management
- Critical thinking
- Active listening
- Adaptability
- Teamwork
- attention to details
- Computer literacy

### Language

- English
- Hindi
- Malayalam

2010

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2025

### AL MARAI

FUJAIRAH - UNITED ARAB EMIRATES

- Responsible for the sales and distribution of Almarai products across designated territories, ensuring high product visibility and availability.
- Built and maintained long-term relationships with key clients, contributing to sustained revenue growth and customer satisfaction.
- Regularly achieved and exceeded sales targets through strategic planning, effective route management, and upselling techniques.
- Recognized as Employee of the Month, and awarded 5-Year, 10-Year and 15-year Service Awards for outstanding performance and dedication.
- Trained and mentored new sales team members, contributing to team development and operational efficiency.

### DRIVING LISENSE

LICENSE NO : 329501

ISSUE DATE : 5-9-2000

EXPIRY DATE : 26-8-2025

ISSUE PLACE : ABU DHABI