



ROHIT KRISHNA

Store Manager | Warehouse Manager | Logistics Coordinator

Inventory Management | Warehouse Operations | Retail Sales Coordination |
Logistics & Supply Chain Management | Client Relations | Order Fulfillment |
E-Commerce Specialist

CONTACT DETAILS

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Location: Barsha Heights, Dubai, UAE

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Visa Valid till 15th Jan 2025

ACADEMIA

**MBA - Logistics & Supply Chain
Management** 2015 – 2017

Vels University, Chennai, Tamil Nadu.

B.Sc – Computer Applications 2014

Bharathiar University, Kerala, India.

CORE COMPETENCIES

- Store Keeping & Coordination
- Supply Chain Management
- Reverse Supply Chain Management
- Retail Sales Operations
- Supplier – Vendor Stock Audit
- Order Processing & Coordination
- Inventory & Logistics Management
- Purchase & Procurement Strategy
- Inventory Management & Control
- Price Negotiations, Cost & Revenue Optimization
- Warehouse Coordination
- Cargo Shipping Process
- Client Services & Customer Complaint Management
- Sales & Office Administration

PROFILE SUMMARY

Experienced & Competent **Supply Chain, Inventory, Warehouse & Logistics professional** with over 8 years of experience, in working as Store Manager & Warehouse Manager **managing overall Store operations, Purchase & Procurement, Inventory and Stock Management, Client Services, Logistics and Office Administration.** Expertise also includes **negotiating with suppliers** on price & timely delivery.

Seeking a challenging & suitable position wherein I can apply my expertise, and experience, for delivering the best results for the organization.

PROFESSIONAL EXPERIENCE

Store Manager – Logistics & Supply Chain

Mar 2021 – Jul 2024

Reliance Retail Limited, Thrissur, Kerala, India.

- **Spearheading the entire store operations** of Reliance Smart point Super Market.
- Manage the **purchasing & procuring, tracking & reporting** of products, inventory management, **effective procurement & stock management.**
- **Audit the available stock** to understand the stock requirement and purchasing needs and provide a **forecast of purchase volume** for budget preparation.
- Allocate resources appropriately, responsible for the **entire store optimize merchandise presentation &** managing delivery partners.
- Administer **order management** & conduct regular inventory reconciliation to ensure supplies meet order demand, ensure on time and accurate shipping of all orders.
- Process & deliver the online orders which are placed by customers through the APP (Jiomart).
- Manage the **Order processing & Management, tracking &** reporting of products, inventory management, and effective stock management to ensure accurate and timely **Fulfillment** of customer orders
- Actively participate in the **vendor/supplier association, contract negotiation &** Further shipping & delivery documentation.
- **Liaise with suppliers** to discuss order mismatches or incorrect orders and returns.
- Monitored merchandise on shelves and in storage using inventory control system.
- Supported in other business development, sales, and marketing support activities.

TECHNICAL EXPERTISE

- SAP
- MS Excel, PowerPoint, Word
- MARK UP (ERP S/W)

CORE SOFT SKILLS

- Excellent organization and time management skills
- Critical thinker & problem solver
- Outstanding interpersonal, Social & communication skills
- Good Team Player
- Negotiating & persuasive skills
- Multi-tasker and fast learner
- Strong leadership skills
- Reliable, flexible & adaptable
- Team Managing & coordination Skills

PERSONAL VITAE

Languages: English, Malayalam,
Hindi.

Date of Birth: 09th Nov 1993

Nationality: Indian

References: Will be furnished upon request

Warehouse Manager

Aug 2018 – Mar 2021

Elite Supermarket Thrissur, Kerala, India

- Administering & overseeing the **daily administration & operation of the warehouse** including processing, packaging, and storage of supplies & equipment.
- Oversaw & supervise the **warehouse inventory issues & coordination, reports** inventory discrepancies, and update records on checks.
- Responsible for **transportation, purchase, shipping & logistics** documentation and inventory control to maintain a stock register.
- Other duties include **Purchase & vendor management, Inventory Audit & management**, complaint handling & resolution.
- Visiting, Communicating and negotiating with vendors to secure best prices and quality of services.
- Coordinate & schedule timely deliveries, cost-effective operations, minimal resource wastage, improved customer satisfaction.

Logistics Coordinator

Feb 2017 – Feb 2018

TransEarth Logistics, Chennai, Tamil Nadu, India

- Client Management - Responding to customer inquiries & referring clients to proper channels. Fixing up SLAs to achieve optimal performance.
- Vendor Management - Selecting the vendor, negotiating contracts, controlling cost, reducing vendor related risks to ensure accurate service delivery.
- Transportation - Vehicle Assigning, Vehicle Scheduling, Vehicle Routing & Vehicle Tracking (GPS)
- Inbound Operations - Sourcing, Procurement, Material handling, Put away, Transportation & Storage
- Outbound Operations - Inventory management, Shipping for both domestics & international consignments, providing support post shipping
- Freight forwarding – Managing imports & exports through supply chain. Documentation & preparation of Bill of Lading. Aligning cargo insurance to the clients as per their requirement.
- Recruit and coordinate logistics staff according to the availabilities and requirements.
- Communicate with suppliers, retailers, customer, etc to achieve profitable deals and mutual satisfaction.
- Implementing various cost-effective plans to enhance profitability.
- Tracking the flow of materials to be shipped.
- Coordinating and monitoring supply chain operations.
- Ensuring premises, assets and communications are used effectively.
- Identifying, tracking & fixing errors then to address errors so as to promote customer satisfaction & smooth operations.