

# Rohit Varma

## MBA Graduate

Motivated MBA graduate with a passion for business management. Possesses strong strategic thinking and analytical skills to drive tangible results. Seeking to apply knowledge and contribute effectively to a growth-oriented organization.



✉ rohitvarma966@gmail.com

☎ +971 50 809 1844

📍 United Arab Emirates

🌐 [linkedin.com/in/rohitvarma966](https://www.linkedin.com/in/rohitvarma966)

## WORK EXPERIENCE

### Warehouse Officer/ In-charge N.S Group

2021 - 2022,

#### Achievements/Tasks

- Organize orders for pickup and delivery.
- Maintain an inventory and regularly update it.
- Maintain and monitor the accuracy of inventory and timely replenishment.
- Supervise deliveries of goods into warehouses and ensure products are accounted for, are stored safely and securely, and are dispatched efficiently to customers.
- Built strong customer relationships, addressing queries and providing exceptional service.
- Handled complaints, if any, promptly, aiming for customer satisfaction.

### Customer Support NIPPON Toyota

2020 - 2021,

#### Achievements/Tasks

- Provided exceptional support to customers, informing them about services for their current model cars.
- Conducted outbound calls to inform potential customers about the available car models.
- Built strong customer relationships, addressing inquiries and

ensuring satisfaction.

- Maintained accurate records and efficiently coordinated service appointments.
- Achieved targets for customer engagement, sales leads, and high satisfaction ratings.

## EDUCATION

### MBA Bharathiar University

2020 - 2022,

Logistics & Supply Chain  
Management

### BBA Bharathiar University

2016 - 2019,

Aviation Management

## SKILLS

MS Word

MS Excel

MS Power Point

Strategic thinking

Problem -Solving

Confident Team Player

Decision-Making

## PERSONAL PROJECTS

### Coimbatore Airport - Internship Training (2019)

- Hands-on experience in airport operations, including passenger handling, baggage management, security procedures, and customer service. Collaborated with airport staff to ensure smooth operations and deliver an exceptional passenger experience.

### IATA Training (2019)

- Received specialized training recognized by IATA in managing emergency situations and coordinating crisis operations in the airline industry. Proficient in assessing risks, implementing emergency procedures, and leading teams to ensure passenger and personnel safety.

## LANGUAGES

Malayalam

Native or Bilingual Proficiency

English

Native or Bilingual Proficiency

Hindi

Full Professional Proficiency

Tamil

Full Professional Proficiency

## INTERESTS

Supply Chain Optimization

International Trade

Warehouse Management

Supply Chain Analytics

Procurement and Sourcing

Employee Wellness

Organizational Development

Travelling Enthusiast