

SACHIN SUVARNA

ASSISTANT MANAGER – RETAIL INVENTORY MANAGEMET



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# OBJECTIVE

To work in an environment which encourages me to succeed and grow professionally where I can utilize my skills and knowledge appropriately.

## **PROFILE SUMMARY**

Enthusiastic assistant manager with a combined six years of experience retail. Passionate about providing customers with impeccable service and maintaining a clean and organized shopping environment.

## WORK EXPERIENCE

| DECEMBER 2017  | - | TILL DATE    | <b>NEW WEST ZONE SUPERMARKET LLC</b><br>ASSISTANT MANAGER |
|----------------|---|--------------|---|
| NOVEMBER 2015  | - | OCTOBER 2017 | ASIAN HEART INSTITUTE<br>CUSTOMER SUPPORT ENGINEER        |
| SEPTEMBER 2010 | - | AUGUST 2015  | NEPTUNE DEVELOPERS LIMITED<br>IT OFFICER                  |

- Overhauled the inventory management process by implementing a new software management system, reducing inventory discrepancies.
- Managed a team of 15 staff, including Store Managers, ensuring adherence to company standards and professional conduct.
- Analyzed retail business performance through system-generated reports to identify sales trends and optimize product stocking, leading to revenue increase.
- Coordinated with IT department on POS system enhancement projects, achieving increase in transaction speed.
- Directed the forecasting and budgeting for monthly store operations, maintaining expenses of the budgeted figures.
- Implemented training programs to enhance team's guest service skills, resulting in improvement in customer satisfaction scores.

- Monitors and maintains current inventory levels; processes purchasing orders as required; tracks orders and investigates problems.
- Receiving of materials through PDT gun from supplier. Authorize entrance of people and vehicles.
- Protect company, property and staff by maintaining a safe and secure environment.
- Plan promotional campaigns for new products or specials. Proper checking of product display and signage's.
- Ensure stock replenishment, FIFO and FEFO, maintain over all discipline in the store.
- Keep a record of sales and restock the store accordingly.
- Ensure that the store is kept clean and organized.
- Mediate any confrontations between staff and clients, and de-escalate the situation.
- To check and receive purchased materials forwarded by the receiving department and to arrange for the storage in appropriate places.

## **EDUCATIONAL QUALIFICATON**

BACHELOR OF TECHNOLOGY, March 1997 - July 1998 MUMBAI UNIVERSITY MUMBAI, MAHARASHTRA

# **PERSONAL DETAILS**

| DATE OF BIRTH  | : 05-08-1977  |
|----------------|---|
| NATIONALTY     | : INDIA   |
| LANGUAGES      | : English, Hindi, Marathi, Malayalam, Kannada, Tulu |
| MARITAL STATUS | : Married   |
| VISA STATUS    | : Transferrable                                     |

#### REFERENCES

Shall be furnished upon request.

#### DECLARATON

I hereby declare that the information mentioned above is true & correct to the best of my knowledge & belief.

#### SACHIN SUVARNA