# SACHIN K.P

## Sales & Marketing Executive

I am seeking opportunities to join a company that can help me in enhancing my skills, strengthening my knowledge and realising my potential. I am willing to explore a wide variety of opportunities that can help me gain perspective.



### ABOUT ME

- +971 508789106
- sachintirur75@gmail.com
- Dubai,UAE

| Date of Birth  | : 19.05.1997     |
|----------------|------------------|
| Nationality    | : India          |
| Gender         | :Male            |
| Marital Status |                  |
| Passport No    | : U5018279       |
| Visa Status    | : Residence Visa |

## **Technical Skills**

- Microsoft Office
- Tally
- Microsoft PowerPoint
- Microsoft Excel
- Computer skill
- MS Access-Manual
- Accounting, Foreign
- Accounting
- Computerized Accounting
- Adobe Photoshop

#### **EXPERIENCE**

#### CASHIER

Carrefour Dubai, UAE 2022-2023

#### ACCOUTANT/ CASHIER

Burger Lounge cafe Kerala, India 2017-2019

- Welcoming customers, answering their questions, helping them locate items, and providing advice or
- recommendations.
- · Operating scanners, scales, cash registers, and other electronics.
- Balancing the cash register and generating reports for credit and debit sales.
- Accepting payments, ensuring all prices and quantities are accurate and proving a receipt to every customer.
- Preparing monthly and annual accounts.
- Corporate document maintenance.
- Projecting cost calculations.
- · Liaising with auditors.
- Processing employee expenses.
- Costing for projects. Data gathering.
- Receiving and storing invoices.

#### SALES MAN

Finest gents Shop Kerala, India 2022-2023

- . Serves customers by selling products and meeting customer needs.
- . Services existing accounts, obtains orders, and establishes new accounts by planning and organizing daily work schedule to call on existing or potential sales • outlets and other trade factors.
- Adjusts content of sales presentations by studying the type of sales outlet or trade factor.
- Focuses sales efforts by studying existing and potential volume of dealers.
- Submits orders by referring to price lists and product literature.

Keeps management informed by submitting activity and results reports, such as daily call reports, weekly work plans, and monthly and annual territory analyses.

• Monitors competition by gathering current marketplace information on pricing, products, new products, delivery schedules, and merchandising techniques.

#### **EDUCATION**

- PDCFA- Professional Diploma in **Computerized - IHT Computer Centre**
- Hgher Secondary

English Hindi

Malayalam

#### LANGUAGES

