

SAJI SANKAR AS

S/O SASI DHARAN
THEKKEVILA PUTHEN
VEEDU

PANTHALAM
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KADAKKAL

KOLLAM

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Career Objective

Seeking a high position in a reputable organization.

Work Experiences

1, CIPLA HEALTH LTD

A) TERRITORY SALES INCAHRGE (TSI) SINCE MARCH 10,2020

Responsibilities

- Team management and motivation.
- Handling distributions, ISR, retailers and market.
- Give full information about new products to retailer and make sales.

2, VODAFONE IDEA LTD

A) TERRITORY SALES MANAGER (TSM) MARCH 2018 to MARCH 05/2020

Responsibilities

- Team management and motivation.
- Handling distributions, DSR, retailers and market.
- Give full information about new products to retailer and make sales.

3)RELIANCE COMMUNICATION

A) TERRITORY SALES MANAGER(TSM)
FEB 2017 TO DECEMBER 2018

Responsibilities

- Team management and motivation.
- Handling distributions, DSR, retailers and market.
- Give full information about new products to retailer and make sales.

4) VODAFONE CELLULAR LTD.

A) Channel Manager (TSO)

October 2014 TO JANUARY 2017

Responsibilities

- Team management and motivation.
- Handling distributions, DSE, retailers and market.
- Give full information about new products to retailer and make sales.

Awards and Recognition

- Got an appreciation from KERALA SALES HEAD for the achievement of 120% BC 29 DRIVE (MARCH 2016).
- Won the BEST TSO (data gems) competition conducted by Kerala Circle in the month of JAN, FEB, MARCH 2016.
- Won the UJWALA PRATHIFA award (MAY – JUNE 2016)

5) Distribution SALES EXECUTIVE

NOV 2013 To SEPT 2015

Responsibilities

- Handling retailers.
- Handling complaint and query calls.
- Give full information about product to customer and make sales.
- Give full information about product to customer.

Awards and Recognition

- Increased the new customer addition 20% from the first month of joining.
- 100% achievement of all parameters and won the Super Star program of Trivandrum Zone in the month of March.

6) CUSTOMER RELATION EXECUTIVE.

RW TECHNOPARK

MAR 2013 To SEP 2013

Responsibilities

- Give full information about product to customer and make sales
- Handling Complaint and query calls

- Attending to customer's cash related issues and finding effective resolutions

7) CUSTOMER RELATION OFFICER. (AIRTEL)
FEB 2012 TO FEB 2013

Responsibilities

- Give full information about product to customer
- Handling Complaint and query calls
- Attending to customer's cash deducted issues and finding effective resolutions

Qualification

EDUCATIONAL QUALIFICATION

- BA COMMUNICATIVE ENGLISH
CV RAMAN UNIVERSITY – 2013-2016
- PLUS TWO HUMANITIES
Govt HSS KADAKKAL – 2006-2008

COMPUTER KNOWLEDGE

M S OFFICE, INTERNET, BASIC OPERATIONS

Professional Skills

- Time management
- Coordination skill.
- Familiar with Computer and have experience in using MS Office...
- Attention to details
- Excellent team player

Hobbies & Interests

- Badminton
- Cricket
- Browsing internets and social networks

Personal Profile

DOB : 06-05-1991
Blood Group : A+ve
Languages known : English, Malayalam
Passport Number : R 7265361
Driving License Number : 25/5070/2009

DECLARATION

I hereby declare that the above details are true to the best of my Knowledge and belief.

PLACE :

DATE :

Signature