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EDUCATION

BA- BACHILOR OF ARTS
University of Calicut, calicut
06/2009 3/2012

HOTEL MANAGEMENT -
Housekeeping
Atom: College Calicut 2007/2009

DIPLOMA- COMMERCE
Arts and science college. Tirar

High school
SMMHS 06/2003/2005

SKILLS

- Observation
- Learning Listening
- Problem solving
- Smiling
- Respecting

LANGUAGE

- English
- Hindi
- Malayalam
- Tamil

SALAHUDEEN

SALESMAN

WORK EXPERIENCE

SALES SPECIALIST

Rainbow Tiles-2018/2023

Assist customers with flooring selections and follow through with sales and service to ensure customer satisfaction Work with customers to determine flooring needs. Minimal lifting up to 25lbs. Selling products or services to customers, and representing the brand. This can include asking questions to pinpoint the best offerings, giving demos or presentations, and maintaining customer relationships. Reaching out to potential leads through a variety of channels, such as email, phone, text, and social media:

SALESMAN

Rajakumari Groups Hyper market-2015/2018

Serves customers by helping them select products. Drives sales through engagement of customers, suggestive selling, and sharing product knowledge. Greets and receives customers in a welcoming manner. Responds to customers' questions. Consults with customers to understand their needs and preferences related to merchandise. Demonstrates and explains merchandise, selecting and suggesting options suitable for the customers needs. Answers customer's questions about merchandise. Assists customers with purchase decisions.

AREA SALES STAFF

Nobel Marketing-2012/2015

Researching and analyzing data to identify and define audiences Conducting promotional activities. Organizing and distributing financial and statistical information. A Marketing Specialist is responsible for creating advertising campaigns, pricing strategies and targeting the demographic data of their target audience. They work with marketing teams at companies to achieve success through more awareness about what they offer.

REFERENCES

Aneersha

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Binusha

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